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**FINANCIAL RESULTS UPDATE FOR THE**  
**QUARTER ENDED 30<sup>TH</sup> JUNE, 2023**



# SAFE HARBOR

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# KEY HIGHLIGHTS

Results for Q1 of FY 24 are in line with prevailing market scenario. On YoY basis we could hold our top line and bottom line. Results are not comparable QoQ basis as fourth quarter is historically best quarter.

On YoY basis the top line is almost maintained at Rs. 882.39 Cr against Rs. 881.48 Cr. Blended EBIDTA margins stood at 15.9% against 17.2%. Profit after tax was Rs. 84.11 Cr against Rs. 96.47 Cr.

Despite difficult market situation plywood has done well with improvement in top-line as well as EBIDTA margins. On YoY basis the top line improved from 474.75 Crore to 488.57 Crore and EBIDTA margins improved from 10.4 % to 13.6 %. With expected 6 to 7% volume and approx. 2.5% planned price hike, we expect 8 to 10% growth with sustained EBIDTA margin of 14% approx, after taking care of increase in raw-material price.

In Laminate for addressing need of high-end market we have partnered with celebrity designer Manish Malhotra and have launched new range designed by him. For economy market we have introduced Sainik Laminate. In current quarter we incurred expenses for launching these new ranges, benefits of which will come in coming quarters. While Gross Profit on YoY basis was almost flattish the EBIDTA margins reduced from 13.4% to 10 % mainly on account of aforesaid launching expenses. With introduction of new ranges for targeting specific new market segments the overall performance of Laminate division will improve in coming quarters. We expect annual growth of 12 to 15% and EBIDTA margin in the range of 13% to 15%.

## KEY HIGHLIGHTS - Continued

On YoY basis MDF revenue improved from 155.60 Crore to 166.77 Crore and EBIDTA margins are reduced from 34.9% to 26.2%. The margins are reduced mainly due to increase in raw-material prices, which could not be passed on. In order to improve profitability company is focussing on value added products. The volume of premium MDF is planned to increase by 40%. We shall also be launching Fire Resistant MDF which apart from all other features like borer proof, termite proof of premium MDF will be ultimate MDF in terms of quality and features. Our 2<sup>nd</sup> line at Hoshiarpur is now stabilised. With aforesaid planning we expect volume growth of 20% in coming quarters. With increased share of premium products margins are likely to remain stable and take care of further increase in cost.

Particle Board is suffering both on revenue and profitability. On YoY basis revenue is down from 51.07 Crore to 39.46 Crore and EBITA from 36.1% to 22.7%. We are trying to combat erosion in profitability caused by increase in raw-material prices. On QoQ basis while revenue slightly increased from 37.25 Crore to 39.46 Crore, EBIDTA margins improved from 18.1% to 22.7%. We expect improvements both in revenue and margins in coming quarters.

The scheme of hiving off of Logistic (CFS) Division to SPV is still to be finally approved by NCLT and hence effect of the scheme will be given once the scheme is approved. Scheme once approved will be retrospectively effective from appointed date 1<sup>st</sup> April, 2022.

# BALANCE SHEET

Rs. Crores

PARTICULARS	2019	2020	2021	2022	2023	Q1FY24
<b>Net Worth (Including Share Capital -22.25 Cr)</b>	<b>969.12</b>	<b>1,073.38</b>	<b>1,264.88</b>	<b>1,564.87</b>	<b>1,897.97</b>	<b>1,981.97</b>
<b>Debt</b>						
- Long Term Debt (Excl Current Maturities) - FCY	72.29	51.50	23.73	-	-	-
- Long Term Debt (Excl Current Maturities) - INR	59.98	1.43	0.06	0.31	0.18	0.14
- Capex Buyers' Credit	41.09	-	-	55.81	72.95	81.33
- Short Term Debt (From Banks)	294.87	39.72	57.68	52.36	117.06	91.18
- Short Term Debt (From Related party)	-	96.16	-	-	-	14.01
<b>Total Debt</b>	<b>468.23</b>	<b>188.81</b>	<b>81.47</b>	<b>108.48</b>	<b>190.19</b>	<b>186.66</b>
<b>Non Current Liabilities</b>	<b>2.51</b>	<b>29.82</b>	<b>23.32</b>	<b>42.00</b>	<b>45.37</b>	<b>45.98</b>
<b>Total Liabilities</b>	<b>1,439.86</b>	<b>1,292.01</b>	<b>1,369.67</b>	<b>1,715.35</b>	<b>2,133.53</b>	<b>2,214.61</b>
<b>Fixed Assets</b>	<b>728.60</b>	<b>721.11</b>	<b>681.72</b>	<b>695.98</b>	<b>1,000.20</b>	<b>995.75</b>
<b>Capital Work in Progress</b>	<b>18.84</b>	<b>8.30</b>	<b>21.19</b>	<b>164.76</b>	<b>32.30</b>	<b>40.44</b>
<b>Investment in CPL (Ongoing Project at A.P.)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>36.05</b>	<b>145.00</b>	<b>145.00</b>
<b>Investments in Subsidiaries &amp; Others</b>	<b>97.79</b>	<b>113.68</b>	<b>116.87</b>	<b>118.67</b>	<b>63.67</b>	<b>66.33</b>
<b>Current Assets</b>						
- Finished Goods Inventory	179.52	167.17	132.43	238.59	199.74	235.31
- Raw Material Inventory	221.45	186.93	197.73	250.94	303.51	346.59
- Sundry Debtors	293.55	258.16	297.01	348.87	384.68	388.00
- Cash, Bank & Liquid Funds	22.61	21.22	186.01	249.27	259.64	67.72
- Other Current Assets	97.56	66.75	70.17	71.30	91.04	94.59
- Unsecured Loan to CPL (Ongoing Project at A.P.)	-	-	-	-	103.00	220.00
- Loans & Advances	7.63	5.56	5.64	5.79	8.24	10.13
<b>Less : Current Liabilities</b>						
- Sundry Creditors	162.50	161.08	213.94	254.53	283.62	245.89
- Buyers' Credit *	0.37	32.42	15.04	63.25	74.34	58.61
- Others	163.77	143.17	188.32	181.48	145.37	148.01
<b>Net Current Assets</b>	<b>495.68</b>	<b>369.12</b>	<b>471.69</b>	<b>665.50</b>	<b>846.52</b>	<b>909.83</b>
<b>Non Current Assets</b>	<b>98.95</b>	<b>79.80</b>	<b>78.20</b>	<b>34.39</b>	<b>45.84</b>	<b>57.26</b>
<b>Total Assets</b>	<b>1,439.86</b>	<b>1,292.01</b>	<b>1,369.67</b>	<b>1,715.35</b>	<b>2,133.53</b>	<b>2,214.61</b>

\*Buyers' Credit is related to payment of import vendors and hence shown as part of current liabilities for analytical purpose

# NET BORROWINGS & TREASURY ASSETS

Rs. Crores

Borrowings	Average ROI	Long Term	Current Maturities*	Total
				<b>Rs. Crore</b>
Buyers Credit - Capex	6.10%			81.33
Long Term Debt - Finance Lease (INR)	8.38%	0.14	0.14	0.28
	<b>6.11%</b>	<b>0.14</b>	<b>0.14</b>	<b>81.61</b>
<b>Short Term Debt (Excluding Buyers Credit)</b>				
Packing Credit	5.64%			71.50
Cash Credit	7.86%			19.68
<b>Sub Total</b>	<b>6.12%</b>			<b>91.18</b>
Directors & Body Corporates	7.50%			14.01
<b>Total Borrowings / Average Rate of Borrowings</b>	<b>6.22%</b>	<b>0.14</b>	<b>0.14</b>	<b>186.80</b>
Treasury Assets	ROI			Total
Fixed Deposit	7.60%			56.50
Fixed Deposit - Others	6.85%			3.18
Cash & Bank Balance	0.00%			8.04
<b>Total Treasury Assets / Average Rate of Returns</b>	<b>6.66%</b>			<b>67.72</b>
<b>Net Borrowings / (Treasury Assets)</b>	<b>2.32%</b>			<b>119.08</b>

\* Current maturities of loan is taken under other current liabilities in balance sheet

# KEY RATIOS

KEY RATIOS	2018-19	2019-20	2020-21	2021-22	2022-23	*Q1FY24
Return on Avg Equity (ROAE) (%)	17.58%	15.49%	16.43%	22.99%	21.19%	17.34%
Return on Avg Capital Employed (ROACE) (%)	17.88%	17.60%	20.00%	31.07%	25.97%	21.55%
Total Outside Liabilities to Net Worth (TOL/TNW)	0.82	0.52	0.41	0.42	0.39	0.35
Total Debt / EBITDA	1.53	0.60	0.24	0.19	0.33	0.33
Total Debt / Equity Ratio	0.48	0.18	0.06	0.07	0.10	0.09
Long Term Debt (Incl capex buyers credit)/ Equity Ratio	0.18	0.05	0.02	0.04	0.04	0.04
Interest Cover	5.75	6.65	25.17	50.96	33.16	20.84
Fixed Assets Turnover Ratio	3.03	3.13	3.01	3.49	3.51	3.41

Note 1:ROAE, ROACE, Total Debt/EBITDA, Interest Cover and Fixed Asset Turnover Ratio for the quarters are annualized

Note 2: Total debt and long term debt is taken as per Balance Sheet on page - 2 which excludes buyers' credit for working capital and current maturities of term loan. Both of these are considered as current liabilities.

Note 3: \*Annualised figures for Q1FY24

Note 4 : ROAE & ROACE are adversely impacted due to deployment of funds in ongoing capex projects which will contribute to profit when they commence production.



# WORKING CAPITAL CYCLE

RATIOS	UNIT	2018-19	2019-20	2020-21	2021-22	2022-23	Q1FY23	Q1FY24
Net Sales for the Period	In Rs Cr	2,263.83	2,282.68	2,113.48	3,000.88	3,620.65	881.48	882.39
Debtor	In Rs Cr	293.55	258.16	297.01	348.87	384.68	365.45	388.00
Annualized Debtor Days (A)		47.33	41.28	51.29	42.43	38.78	37.83	40.12
Net Sales for the Period	In Rs Cr	2,263.83	2,282.68	2,113.48	3,000.88	3,620.65	881.48	882.39
Raw Material Inventory	In Rs Cr	221.45	186.93	197.73	250.94	303.51	249.54	346.59
Annualized Raw Material Inventory Days (B)		35.70	29.89	34.15	30.52	30.60	25.83	35.84
	In Rs Cr							
Net Sales for the Period	In Rs Cr	2,263.83	2,282.68	2,113.48	3,000.88	3,620.65	881.48	882.39
Finished Goods Inventory	In Rs Cr	179.52	167.17	132.43	238.59	199.74	254.02	235.31
Annualized Finished Goods Inventory Days (C)		28.94	26.73	22.87	29.02	20.14	26.30	24.33
	In Rs Cr							
Net Sales for the Period	In Rs Cr	2,263.83	2,282.68	2,113.48	3,000.88	3,620.65	881.48	882.39
Trade Payables	In Rs Cr	162.49	161.08	213.94	254.53	283.62	254.71	245.89
Buyers Credit for Raw Materials	In Rs Cr	0.37	32.42	15.04	63.25	74.34	55.96	58.61
Total Payables	In Rs Cr	162.86	193.50	228.98	317.78	357.96	310.67	304.50
Annualized Payables Days (D)		26.26	30.94	39.55	38.65	36.09	32.16	31.49
Cash Conversion Cycle (days) = A+B+C-D		85.72	66.96	68.77	63.32	53.43	57.80	68.81
Cash Conversion Cycle (months)		2.86	2.23	2.29	2.11	1.78	1.93	2.29

# PROFIT & LOSS - SUMMARY

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Mar'23	Jun'23	Jun'22	QoQ	YoY
A1	NET TURNOVER	In Rs Cr	2,247.62	2,270.24	2,103.13	2,982.97	3,606.43	1.0%	-7.4%	41.8%	20.9%	959.03	880.01	878.35	-8.2%	0.2%
A2	ADD: OTHER OPERATING INCOMES	In Rs Cr	16.21	12.44	10.35	17.91	14.22	-23.2%	-16.8%	73.1%	-20.6%	2.78	2.38	3.13	-	-
A3	TOTAL INCOME	In Rs Cr	2,263.83	2,282.68	2,113.48	3,000.88	3,620.65	0.8%	-7.4%	42.0%	20.7%	961.81	882.39	881.48	-8.3%	0.1%
B1	MANUFACTURING & DIRECT EXPENSES	In Rs Cr	1,521.79	1,495.26	1,374.90	1,934.55	2,413.15	-1.7%	-8.0%	40.7%	24.7%	635.82	597.20	581.24	-6.1%	2.7%
B2	FOREX LOSS / (GAIN)	In Rs Cr	7.06	(2.05)	(5.95)	(6.08)	0.70	-	-	-	-	(3.43)	(3.45)	(0.08)	-	-
C1	GROSS PROFIT	In Rs Cr	734.98	789.47	744.53	1,072.41	1,206.80	7.4%	-5.7%	44.0%	12.5%	329.42	288.64	300.32	-12.4%	-3.9%
C2	GROSS PROFIT % OF TOTAL INCOME		32.5%	34.6%	35.2%	35.7%	33.3%	-	-	-	-	34.2%	32.7%	34.1%	-	-
D1	SALES & OTHER EXPENSES	In Rs Cr	428.55	433.42	398.47	515.08	575.71	1.1%	-8.1%	29.3%	11.8%	153.11	148.57	149.06	-3.0%	-0.3%
D2	EXTRA-ORDINARY ITEM LOSS / (GAIN)*	In Rs Cr	-	40.86	11.81	-	49.25	-	-	-	-	-0.12	-	-	-	-
E1	EBITDA	In Rs Cr	306.43	315.18	334.25	557.33	581.84	2.9%	6.0%	66.7%	4.4%	176.31	140.07	151.26	-20.6%	-7.4%
E2	EBITDA % OF TOTAL INCOME		13.5%	13.8%	15.8%	18.6%	16.1%	-	-	-	-	18.3%	15.9%	17.2%	-	-
F1	EBITDA (WITHOUT EXTRA-ORDINARY ITEM)	In Rs Cr	306.43	356.04	346.06	557.33	631.09	16.2%	-2.8%	61.1%	13.2%	176.19	140.07	151.26	-20.5%	-7.4%
F2	EBITDA (WITHOUT EXTRA-ORDINARY ITEM) % OF TOTAL INCOME	In Rs Cr	13.5%	15.6%	16.4%	18.6%	17.4%	-	-	-	-	18.3%	15.9%	17.2%	-	-
G1	EBITDA WITHOUT FOREX & EXTRA-ORDINARY ITEM	In Rs Cr	313.49	353.99	340.11	551.25	631.79	12.9%	-3.9%	62.1%	14.6%	172.76	136.62	151.18	-20.9%	-9.6%
G2	EBITDA (W/O FOREX & EXTRA-ORDINARY ITEM) % OF TOTAL INCOME		13.8%	15.5%	16.1%	18.4%	17.4%	-	-	-	-	18.0%	15.5%	17.2%	-	-
H	DEPRECIATION	In Rs Cr	49.99	67.55	62.63	67.53	72.38	35.1%	-7.3%	7.8%	7.2%	18.72	21.83	17.83	16.6%	22.5%

- Extra-ordinary item in the FY 22-23 pertains to impairment loss in our Myanmar subsidiary amounting to Rs. 49.25 crores.
- In FY21, 11.81 crores pertains to reversal of income recognized in previous years which is now disallowed by court order.
- Extra-ordinary items in the year 2019-20 pertains to impairment loss in our Laos subsidiary amounting to 45.63 crores and gain of 4.77 crores by way of sale of fixed asset.

# PROFIT & LOSS - SUMMARY - continued

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Mar'23	Jun'23	Jun'22	QoQ	YoY
I1	EBIT (E1 - H)	In Rs Cr	256.44	247.63	271.62	489.80	509.46	-3.4%	9.7%	80.3%	4.0%	157.59	118.24	133.44	-25.0%	-11.4%
I2	EBIT % OF TOTAL INCOME		11.3%	10.8%	12.9%	16.3%	14.1%	-	-	-	-	16.4%	13.4%	15.1%	-	-
J1	INTEREST	In Rs Cr	35.36	29.35	11.38	7.07	10.63	-17.0%	-61.2%	-37.9%	50.3%	3.47	4.83	1.79	39.3%	169.9%
J2	FOREX TREATED AS BORROWING COST	In Rs Cr	9.22	7.90	(0.59)	2.54	4.73	-	-	-	-	0.62	0.84	2.08	-	-
J3	TOTAL BORROWING COST	In Rs Cr	44.58	37.25	10.79	9.61	15.36	-16.5%	-71.0%	-10.9%	59.8%	4.09	5.67	3.87	38.7%	46.6%
K1	PROFIT BEFORE TAX	In Rs Cr	211.86	210.38	260.83	480.19	494.10	-0.7%	24.0%	84.1%	2.9%	153.50	112.57	129.57	-26.7%	-13.1%
K2	PBT AS % OF TOTAL INCOME		9.4%	9.2%	12.3%	16.0%	13.6%	-	-	-	-	16.0%	12.8%	14.7%	-	-
L	TOTAL FOREX (GAIN) / LOSS (IN EBITDA AND FINANCE COST)	In Rs Cr	16.28	5.85	(6.54)	(3.54)	5.43	-	-	-	-	(2.81)	(2.61)	2.00	-	-
M1	PROFIT BEFORE TAX (EXCLUDING FOREX)	In Rs Cr	228.14	216.23	254.29	476.65	499.53	-5.2%	17.6%	87.4%	4.8%	150.69	109.96	131.56	-27.0%	-16.4%
M2	PBT (EXCLUDING FOREX) AS % OF TOTAL INCOME	In Rs Cr	10.1%	9.5%	12.0%	15.9%	13.8%	-	-	-	-	15.7%	12.5%	14.9%	-	-
N1	CURRENT TAX	In Rs Cr	45.15	48.34	64.47	121.05	116.02	-	-	-	-	33.80	28.17	33.70	-	-
N2	MAT CREDIT / DEFERRED TAX	In Rs Cr	7.95	3.87	4.29	33.87	11.25	-	-	-	-	6.91	0.29	(0.60)	-	-
N3	TOTAL TAX EXPENSES	In Rs Cr	53.10	52.21	68.76	154.92	127.27	-1.7%	31.7%	125.3%	-17.9%	40.71	28.46	33.10	-30.1%	-14.0%
N4	TAX AS % OF PBT		25.1%	24.8%	26.4%	32.3%	25.8%	-	-	-	-	26.5%	25.3%	25.5%	-	-
O1	PROFIT AFTER TAX	In Rs Cr	158.76	158.17	192.07	325.27	366.84	-0.4%	21.4%	69.4%	12.8%	112.79	84.11	96.47	-25.4%	-12.8%
O2	PROFIT AS % OF TOTAL INCOME		7.0%	6.9%	9.1%	10.8%	10.1%	-	-	-	-	11.7%	9.5%	10.9%	-	-

Note: The company has opted for the new tax regime from the financial year 2021-22

# PLYWOOD - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Mar'23	Jun'23	Jun'22	QoQ	YoY
<b>A</b>	<b><u>VOLUME</u></b>															
A1	-Plywood	CBM	2,20,442	2,20,813	2,07,665	2,81,040	3,44,028	0.2%	-6.0%	35.3%	22.4%	94,546	85,023	83,017	-10.1%	2.4%
A2	-Decoply	CBM	10,609	10,292	7,481	8,734	10,455	-3.0%	-27.3%	16.7%	19.7%	2,793	2,174	2,507	-22.2%	-13.3%
A3	-Commercial Veneer	CBM	21,586	13,089	7,482	8,289	6,959	-39.4%	-42.8%	10.8%	-16.0%	934	672	2,491	-28.1%	-73.0%
<b>B</b>	<b><u>NET SALES VALUE</u></b>															
B1	-Plywood	In Rs Cr	1,038.44	1,034.00	984.13	1,408.18	1,810.24	-0.4%	-4.8%	43.1%	28.6%	515.40	448.88	424.73	-12.9%	5.7%
B2	-Decoply	In Rs Cr	152.49	150.83	110.09	142.44	178.73	-1.1%	-27.0%	29.4%	25.5%	48.66	36.98	42.33	-24.0%	-12.6%
B3	-Commercial Veneer	In Rs Cr	82.46	46.16	25.90	28.70	17.94	-44.0%	-43.9%	10.8%	-37.5%	2.39	1.60	6.48	-33.2%	-75.3%
	Total	In Rs Cr	1,273.39	1,230.99	1,120.12	1,579.32	2,006.91	-3.3%	-9.0%	41.0%	27.1%	566.45	487.46	473.54	-13.9%	2.9%
<b>C</b>	<b><u>AVERAGE</u></b>															
C1	-Plywood	Rs.	47,107	46,827	47,390	50,106	52,619	-0.6%	1.2%	5.7%	5.0%	54,513	52,795	51,162	-3.2%	3.2%
C2	-Decoply	Rs.	1,43,736	1,46,551	1,47,153	1,63,087	1,70,959	2.0%	0.4%	10.8%	4.8%	1,74,250	1,70,122	1,68,847	-2.4%	0.8%
C3	-Commercial Veneer	Rs.	38,201	35,266	34,615	34,624	25,781	-7.7%	-1.8%	0.0%	-25.5%	25,577	23,761	25,994	-7.1%	-8.6%

# PLYWOOD - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Mar'23	Jun'23	Jun'22	QoQ	YoY
A1	NET TURNOVER	In Rs Cr	1,273.39	1,230.99	1,120.12	1,579.32	2,006.91	-3.3%	-9.0%	41.0%	27.1%	566.45	487.46	473.54	-13.9%	2.9%
A2	ADD: OTHER OPERATING INCOME / INDAS ADJUSTMENT	In Rs Cr	4.70	3.30	3.05	4.49	5.02	-	-	-	-	0.99	1.11	1.21	-	-
A3	TOTAL INCOME	In Rs Cr	1,278.09	1,234.29	1,123.17	1,583.81	2,011.93	-3.4%	-9.0%	41.0%	27.0%	567.44	488.57	474.75	-13.9%	2.9%
B1	GROSS PROFIT	In Rs Cr	395.55	367.69	330.73	487.56	591.50	-7.0%	-10.1%	47.4%	21.3%	179.49	143.76	132.47	-19.9%	8.5%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	30.9%	29.8%	29.4%	30.8%	29.4%	-	-	-	-	31.6%	29.4%	27.9%	-	-
C1	EBITDA	In Rs Cr	174.43	112.32	121.19	223.45	217.44	-35.6%	7.9%	84.4%	-2.7%	90.36	66.61	49.50	-26.3%	35%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	13.6%	9.1%	10.8%	14.1%	10.8%	-	-	-	-	15.9%	13.6%	10.4%	-	-
D	EXTRA-ORDINARY ITEM LOSS / (GAIN)*	In Rs Cr	-	40.86	11.81	-	49.25	-	-	-	-	-0.12	-	-	-	-
E1	EBITDA (WITHOUT EXTRA-ORDINARY ITEM)	In Rs Cr	174.43	153.18	133.00	223.45	266.69	-12.2%	-13.2%	68.0%	19.4%	90.24	66.61	49.50	-26.2%	34.6%
E2	EBITDA % OF TOTAL INCOME	In Rs Cr	13.6%	12.4%	11.8%	14.1%	13.3%	-	-	-	-	15.9%	13.6%	10.4%	-	-
F1	EBITDA (WITHOUT FOREX & EXTRA-ORDINARY ITEM)	In Rs Cr	178.11	152.92	129.17	222.28	267.46	-14.1%	-15.5%	72.1%	20.3%	89.53	65.69	50.18	-26.6%	30.9%
F2	EBITDA (WITHOUT FOREX & EXTRA-ORDINARY) % OF TOTAL INCOME	In Rs Cr	13.9%	12.4%	11.5%	14.0%	13.3%	-	-	-	-	15.8%	13.4%	10.6%	-	-
G1	DEPRECIATION	In Rs Cr	8.63	12.11	11.11	13.08	17.73	40.4%	-8.3%	17.7%	35.6%	4.64	5.06	4.14	9.1%	22.2%
G2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	17.08	8.15	18.37	12.74	7.82	-	-	-	-	1.53	1.97	4.70	-	-
H1	SEGMENT PROFIT = (C1-G1+G2)	In Rs Cr	182.88	108.35	128.46	223.11	207.53	-40.8%	18.6%	73.7%	-7.0%	87.25	63.52	50.06	-27.2%	26.9%
H2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	14.3%	8.8%	11.4%	14.1%	10.3%	-	-	-	-	15.4%	13.0%	10.5%	-	-
I1	FOREX LOSS / (GAIN)	In Rs Cr	3.68	(0.25)	(3.84)	(1.17)	0.77	-	-	-	-	(0.71)	(0.92)	0.68	-	-
I2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	186.56	108.10	124.62	221.94	208.30	-42.1%	15.3%	78.1%	-6.1%	86.54	62.60	50.74	-27.7%	23.4%
I3	SEGMENT PROFIT EXCLUDING FOREX DIFFERENCE %		14.6%	8.8%	11.1%	14.0%	10.4%	-	-	-	-	15.3%	12.8%	10.7%	-	-

- Extra-ordinary items in the FY 2022-23 pertains to impairment loss in our Myanmar subsidiary amounting to Rs 49.25 crores.
- Extra-ordinary items in the year 2019-20 pertains to impairment loss in our Laos subsidiary amounting to 45.63 crores and gain of 4.77 crores by way of sale of fixed asset.
- In FY21, Rs. 11.81 crores pertains to reversal of income recognized in previous years which is now disallowed by court order

# LAMINATES - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Mar'23	Jun'23	Jun'22	QoQ	YoY
<b>A</b>	<b><u>VOLUME</u></b>															
A1	- Laminates	NOS.	58,58,029	61,61,428	54,87,222	67,06,596	71,50,683	5.2%	-10.9%	22.2%	6.6%	17,59,096	18,27,741	18,35,286	3.9%	-0.4%
A2	- Exteria Grade Laminates	NOS.	20,934	28,453	30,557	42,641	54,469	35.9%	7.4%	39.5%	27.7%	14,666	10,861	13,259	-25.9%	-18.1%
<b>B</b>	<b><u>NET SALES VALUE</u></b>															
B1	- Laminates	In Rs Cr	420.35	439.32	390.54	541.83	618.40	4.5%	-11.1%	38.7%	14.1%	150.12	148.23	154.03	-1.3%	-3.8%
B2	- Exteria Grade Laminates	In Rs Cr	11.84	15.26	17.42	25.23	32.86	28.9%	14.2%	44.8%	30.2%	8.86	6.46	7.88	-27.1%	-18.1%
	<b>TOTAL LAMINATES SEGMENT</b>	In Rs Cr	432.19	454.58	407.96	567.06	651.26	5.2%	-10.3%	39.0%	14.8%	158.98	154.69	161.91	-2.7%	-4.5%
<b>C</b>	<b><u>AVERAGE</u></b>															
C1	- Laminates	Rs.	718	713	712	808	865	-0.6%	-0.2%	13.5%	7.0%	853	811	839	-5.0%	-3.4%
C2	- Exteria Grade Laminates	Rs.	5,656	5,363	5,701	5,917	6,033	-5.2%	6.3%	3.8%	2.0%	6,041	5,944	5,943	-1.6%	0.0%

# LAMINATES - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23*	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Mar'23*	Jun'23	Jun'22*	QoQ	YoY
A1	Net Turnover	In Rs Cr	432.19	454.58	407.96	567.06	651.26	5.2%	-10.3%	39.0%	14.8%	158.98	154.69	161.91	-2.7%	-4.5%
A2	Add: Other Operating Incomes/IndAS Adjustment	In Rs Cr	6.81	8.76	7.06	7.60	6.34	-	-	-	-	1.22	1.12	1.65	-	-
A3	TOTAL INCOME	In Rs Cr	439.00	463.34	415.02	574.66	657.60	5.5%	-10.4%	38.5%	14.4%	160.20	155.81	163.56	-2.7%	-4.7%
B1	GROSS PROFIT	In Rs Cr	122.00	164.66	161.77	207.41	216.88	35.0%	-1.8%	28.2%	4.6%	51.17	49.69	52.84	-2.9%	-6.0%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	27.8%	35.5%	39.0%	36.1%	33.0%	-	-	-	-	31.9%	31.9%	32.3%	-	-
C1	EBITDA	In Rs Cr	38.61	62.67	74.21	90.38	97.59	62.3%	18.4%	21.8%	8.0%	22.63	15.65	21.86	-30.9%	-28.4%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	8.8%	13.5%	17.9%	15.7%	14.8%	-	-	-	-	14.1%	10.0%	13.4%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	36.82	60.95	72.41	85.78	95.13	65.5%	18.8%	18.5%	10.9%	21.64	14.40	20.85	-33.4%	-30.9%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	8.4%	13.2%	17.4%	14.9%	14.5%	-	-	-	-	13.5%	9.2%	12.7%	-	-
E1	DEPRECIATION	In Rs Cr	7.23	10.04	10.21	11.90	13.10	38.9%	1.7%	16.6%	10.1%	3.44	3.89	3.08	13.1%	26.1%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	2.36	3.50	5.56	7.87	8.17	-	-	-	-	0.51	2.27	3.15	-	-
F1	SEGMENT PROFIT	In Rs Cr	33.74	56.13	69.56	86.34	92.65	66.4%	23.9%	24.1%	7.3%	19.70	14.03	21.93	-28.8%	-36.0%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	7.7%	12.1%	16.8%	15.0%	14.1%	-	-	-	-	12.3%	9.0%	13.4%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	(1.79)	(1.72)	(1.80)	(4.60)	(2.46)	-	-	-	-	(0.98)	(1.24)	(1.02)	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	31.95	54.41	67.76	81.74	90.19	70.3%	24.5%	20.6%	10.3%	18.71	12.79	20.92	-31.7%	-38.9%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		7.3%	11.7%	16.3%	14.2%	13.7%	-	-	-	-	11.7%	8.2%	12.8%	-	-

# MDF - VOLUME DETAILS

A1	PLAIN MDF	CBM	1,15,563	1,30,989	1,21,617	1,40,846	1,42,915	13.3%	-7.2%	15.8%	1.5%	36,427	35,737	35,387	-1.9%
A2	PRELAM MDF	CBM	16,666	22,186	25,634	37,090	42,404	-	15.5%	44.7%	14.3%	10,374	12,251	9,922	18.1%
A3	TOTAL	CBM	1,32,229	1,53,175	1,47,251	1,77,936	1,85,319	15.8%	-3.9%	20.8%	4.1%	46,802	47,988	45,309	2.5%
B	<u>NET SALES VALUE</u>														
B1	PLAIN MDF	In Rs Cr	243.86	281.63	272.96	398.61	443.94	15.5%	-3.1%	46.0%	11.4%	113.08	111.73	111.11	-1.2%
B2	PRELAM MDF	In Rs Cr	51.27	68.75	86.28	156.82	193.67	-	25.5%	81.8%	23.5%	47.42	55.04	44.28	16.1%
B3	TOTAL	In Rs Cr	295.13	350.38	359.24	555.43	637.61	18.7%	2.5%	54.6%	14.8%	160.50	166.77	155.39	3.9%
C	<u>AVERAGE</u>														
C1	PLAIN MDF	Rs.	21,102	21,500	22,444	28,301	31,063	1.9%	4.4%	26.1%	9.8%	31,043	31,265	31,399	0.7%
C2	PRELAM MDF	Rs.	30,763	30,988	33,658	42,280	45,673	-	8.6%	25.6%	8.0%	45,708	44,927	44,628	-1.7%
C3	TOTAL	Rs.	22,320	22,874	24,396	31,215	34,406	2.5%	6.7%	27.9%	10.2%	34,294	34,752	34,296	1.3%



# MDF - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Mar'23	Jun'23	Jun'22	QoQ	YoY
A1	NET REVENUE - External Sales	In Rs Cr	295.13	350.38	359.24	555.43	637.61	18.7%	2.5%	54.6%	14.8%	160.50	166.77	155.39	3.9%	7.3%
A2	Add : Other Operating Income	In Rs Cr	0.22	0.13	0.16	5.46	2.53	-	-	-	-	0.50	0.11	0.22	-	-
A3	Add : Change in Inventory	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A4	TOTAL INCOME (Incl. Inventory)	In Rs Cr	295.35	350.51	359.40	560.89	640.14	18.7%	2.5%	56.1%	14.1%	161.00	166.87	155.60	3.6%	7.2%
B1	GROSS PROFIT	In Rs Cr	90.43	139.31	141.74	238.75	245.95	54.1%	1.7%	68.4%	3.0%	61.87	61.21	71.06	-1.1%	-13.9%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	30.6%	39.7%	39.4%	42.6%	38.4%	-	-	-	-	38.4%	36.7%	45.7%	-	-
C1	EBITDA	In Rs Cr	38.34	86.73	92.80	177.80	174.68	126.2%	7.0%	91.6%	-1.8%	43.51	43.65	54.31	0.3%	-19.6%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	13.0%	24.7%	25.8%	31.7%	27.3%	-	-	-	-	27.0%	26.2%	34.9%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	40.81	86.68	92.73	177.74	176.59	112.4%	7.0%	91.7%	-0.6%	41.87	42.43	54.32	1.3%	-21.9%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	13.8%	24.7%	25.8%	31.7%	27.6%	-	-	-	-	26.0%	25.4%	34.9%	-	-
E1	DEPRECIATION	In Rs Cr	18.64	19.54	19.42	19.66	20.55	4.8%	-0.6%	1.2%	4.5%	5.66	7.54	4.88	33.3%	54.6%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	0.31	1.30	3.05	7.06	8.62	-	-	-	-	0.40	2.01	3.35	-	-
F1	SEGMENT PROFIT	In Rs Cr	20.01	68.49	76.43	165.20	162.75	242.3%	11.6%	116.2%	-1.5%	38.26	38.12	52.78	-0.4%	-27.8%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	6.8%	19.5%	21.3%	29.5%	25.4%	-	-	-	-	23.8%	22.8%	33.9%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	2.47	(0.05)	(0.06)	(0.06)	1.91	-	-	-	-	(1.64)	(1.22)	0.01	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	22.48	68.44	76.37	165.14	164.66	204%	11.6%	116.2%	-0.3%	36.62	36.90	52.79	0.8%	-30.1%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		7.6%	19.5%	21.2%	29.4%	25.7%	-	-	-	-	22.7%	22.1%	33.9%	-	-

# PARTICLE BOARD - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Mar'23	Jun'23	Jun'22	QoQ	YoY
A	<u>VOLUME</u>															
A1	PLAIN PARTICLE BOARD	CBM	25,916	28,340	23,680	22,154	15,773	9.4%	-16.4%	-6.4%	-28.8%	4,061	6,650	5,087	63.8%	30.7%
A2	PRELAM PARTICLE BOARD	CBM	35,979	34,405	31,292	50,780	57,249	-4.4%	-9.0%	62.3%	12.7%	12,672	12,390	16,450	-2.2%	-24.7%
A3	TOTAL	CBM	61,895	62,745	54,971	72,934	73,022	1.4%	-12.4%	32.7%	0.1%	16,733	19,040	21,537	13.8%	-11.6%
B	<u>NET SALES VALUE</u>															
B1	PLAIN PARTICLE BOARD	In Rs Cr	28.42	31.58	26.83	32.49	25.22	11.1%	-15.0%	21.1%	-22.4%	5.87	9.31	8.17	58.6%	13.9%
B2	PRELAM PARTICLE BOARD	In Rs Cr	69.05	67.53	63.25	118.06	148.78	-2.2%	-6.3%	86.7%	26.0%	31.35	30.15	42.90	-3.8%	-29.7%
B3	TOTAL	In Rs Cr	97.47	99.11	90.08	150.55	174.00	1.7%	-9.1%	67.1%	15.6%	37.22	39.46	51.07	6.0%	-22.7%
C	<u>AVERAGE</u>															
C1	PLAIN PARTICLE BOARD	Rs.	10,966	11,143	11,330	14,666	15,989	1.6%	1.7%	29.4%	9.0%	14,455	13,996	16,061	-3.2%	-12.9%
C2	PRELAM PARTICLE BOARD	Rs.	19,192	19,628	20,213	23,249	25,988	2.3%	3.0%	15.0%	11.8%	24,737	24,338	26,079	-1.6%	-6.7%
C3	TOTAL	Rs.	15,748	15,796	16,387	20,642	23,828	0.3%	3.7%	26.0%	15.4%	22,242	20,726	23,713	-6.8%	-12.6%



# PARTICLE BOARD - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Mar'23	Jun'23	Jun'22	QoQ	YoY
A1	NET REVENUE - EXTERNAL SALES	In Rs Cr	97.47	99.11	90.08	150.55	174.00	1.7%	-9.1%	67.1%	15.6%	37.22	39.46	51.07	6.0%	-22.7%
A2	ADD: OTHER OPERATING INCOME	In Rs Cr	-	-	-	0.25	0.17	-	-	-	-	0.03	-	-	-	-
A3	ADD: CHANGE IN INVENTORY	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A4	TOTAL INCOME(INCL. INVENTORY)	In Rs Cr	97.47	99.11	90.08	150.80	174.17	1.7%	-9.1%	67.4%	15.5%	37.25	39.46	51.07	5.9%	-22.7%
B1	GROSS PROFIT	In Rs Cr	32.84	37.99	31.24	61.41	73.71	15.7%	-17.8%	96.6%	20.0%	13.88	14.08	23.84	1.5%	-40.9%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	33.7%	38.3%	34.7%	40.7%	42.3%	-	-	-	-	37.3%	35.7%	46.7%	-	-
C1	EBITDA	In Rs Cr	21.89	24.07	18.08	40.77	46.50	10.0%	-24.9%	125.5%	14.0%	6.74	8.96	18.42	33.0%	-51.4%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	22.5%	24.3%	20.1%	27.0%	26.7%	-	-	-	-	18.1%	22.7%	36.1%	-	-
D1	EBITDA (WITHOUT FOREX)	In Rs Cr	22.07	23.94	18.01	40.81	46.87	8.5%	-24.8%	126.6%	14.9%	6.73	8.94	18.55	32.9%	-51.8%
D2	EBITDA (WITHOUT FOREX) % OF TOTAL INCOME	In Rs Cr	22.6%	24.2%	20.0%	27.1%	26.9%	-	-	-	-	18.1%	22.7%	36.3%	-	-
E1	DEPRECIATION	In Rs Cr	4.57	5.05	4.54	5.37	5.64	10.5%	-10.0%	18.2%	5.1%	1.40	1.43	1.41	2.3%	1.8%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	0.39	0.34	0.33	2.15	2.77	-	-	-	-	0.56	0.91	0.84	-	-
F1	SEGMENT PROFIT = (C1-E1+E2)	In Rs Cr	17.71	19.36	13.87	37.55	43.63	9.3%	-28.4%	170.8%	16.2%	5.90	8.44	17.86	43.1%	-52.7%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	18.2%	19.5%	15.4%	24.9%	25.0%	-	-	-	-	15.8%	21.4%	35.0%	-	-
G1	FOREX LOSS /(GAIN)	In Rs Cr	0.18	(0.13)	(0.07)	0.03	0.37	-	-	-	-	(0.01)	(0.02)	0.12	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	17.89	19.23	13.80	37.59	44.00	7.5%	-28.3%	172.5%	17.0%	5.89	8.42	17.98	43.0%	-53.2%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		18.4%	19.4%	15.3%	24.9%	25.3%	-	-	-	-	15.8%	21.3%	35.2%	-	-

# LOGISTICS (CFS) - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Mar'23	Jun'23	Jun'22	QoQ	YoY
A	<u>VOLUME</u>															
A1	- CFS	TEUs	69,055	59,904	53,356	54,482	50,013	-13.3%	-10.9%	2.1%	-8.2%	13,133	14,287	12,679	8.8%	12.7%
B	<u>NET SALES VALUE</u>															
B1	- CFS	In Rs Cr	99.18	86.26	82.26	77.52	80.85	-13.0%	-4.6%	-5.8%	4.3%	23.12	20.80	20.66	-10.1%	0.7%
C	<u>AVERAGE</u>															
C1	- CFS	Rs.	14,362	14,400	15,418	14,229	16,166	0.3%	7.1%	-7.7%	13.6%	17,605	14,556	16,295	-17.3%	-10.7%

# LOGISTICS (CFS) - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Mar'23	Jun'23	Jun'22	QoQ	YoY
A1	Net Turnover	In Rs Cr	99.18	86.26	82.26	77.52	80.85	-13.0%	-4.6%	-5.8%	4.3%	23.12	20.80	20.66	-10.1%	0.7%
A2	Add: Other Operating Incomes	In Rs Cr	3.81	0.24	0.07	0.09	0.14	-	-	-	-	0.04	0.04	0.05	-	-
A3	TOTAL INCOME	In Rs Cr	102.99	86.50	82.33	77.62	80.99	-16.0%	-4.8%	-5.7%	4.3%	23.16	20.83	20.71	-10.1%	0.6%
B1	GROSS PROFIT	In Rs Cr	88.34	71.91	67.97	63.74	66.68	-18.6%	-5.5%	-6.2%	4.6%	19.61	16.93	17.18	-13.7%	-1.4%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	85.8%	83.1%	82.6%	82.1%	82.3%	-	-	-	-	84.7%	81.3%	82.9%	-	-
C1	EBITDA	In Rs Cr	33.42	29.22	24.20	18.62	21.49	-12.6%	-17.2%	-23.1%	15.4%	6.21	4.12	5.80	-33.6%	-28.9%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	32.4%	33.8%	29.4%	24.0%	26.5%	-	-	-	-	26.8%	19.8%	28.0%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	33.42	29.22	24.20	18.62	21.49	-12.6%	-17.2%	-23.1%	15.4%	6.21	4.12	5.80	-33.6%	-28.9%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	32.4%	33.8%	29.4%	24.0%	26.5%	-	-	-	-	26.8%	19.8%	28.0%	-	-
E1	DEPRECIATION	In Rs Cr	7.42	14.09	10.89	11.00	8.80	89.8%	-22.7%	1.0%	-20.0%	1.98	2.28	2.69	15.0%	-15.1%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.01	0.11	0.10	0.19	-	-	-	-	(0.06)	0.06	0.10	-	-
F1	SEGMENT PROFIT	In Rs Cr	26.00	15.14	13.41	7.72	12.88	-41.8%	-11.4%	-42.4%	66.8%	4.16	1.90	3.21	-54.3%	-40.7%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	25.2%	17.5%	16.3%	9.9%	15.9%	-	-	-	-	18.0%	9.1%	15.5%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	26.00	15.14	13.41	7.72	12.88	-41.8%	-11.4%	-42.4%	66.8%	4.16	1.90	3.21	-54.3%	-40.7%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		25.2%	17.5%	16.3%	9.9%	15.9%	-	-	-	-	18.0%	9.1%	15.5%	-	-

# OTHERS - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Mar'23	Jun'23	Jun'22	QoQ	YoY
A1	Net Turnover	In Rs Cr	50.24	48.92	43.47	53.08	55.80	-2.6%	-11.1%	22.1%	5.1%	12.75	10.84	15.78	-15.0%	-31.3%
A2	Add: Other Operating Incomes	In Rs Cr	0.66	0.02	0.01	0.01	0.02	-	-	-	-	0.00	0.01	0.00	-	-
A3	TOTAL INCOME	In Rs Cr	50.90	48.94	43.47	53.10	55.82	-3.9%	-11.2%	22.1%	5.1%	12.76	10.84	15.79	-15.0%	-31.3%
B1	GROSS PROFIT	In Rs Cr	8.29	9.01	11.36	13.53	12.07	8.7%	26.0%	19.1%	-10.8%	3.39	2.98	2.95	-12.1%	1.2%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	16.3%	18.4%	26.1%	25.5%	21.6%	-	-	-	-	26.6%	27.5%	18.7%	-	-
C1	EBITDA	In Rs Cr	2.75	2.40	5.97	7.35	4.74	-12.9%	149.4%	23.1%	-35.6%	0.89	1.12	1.46	26.2%	-23.3%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	5.4%	4.9%	13.7%	13.9%	8.5%	-	-	-	-	7.0%	10.4%	9.3%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	3.36	2.50	5.79	7.06	4.85	-25.6%	131.6%	22.0%	-31.3%	0.80	1.07	1.58	34.0%	-32.1%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	6.6%	5.1%	13.3%	13.3%	8.7%	-	-	-	-	6.3%	9.9%	10.0%	-	-
E1	DEPRECIATION	In Rs Cr	0.01	0.02	0.03	0.03	0.03	-	-	-	-	0.01	0.01	0.01	-	-
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	-	-	-	0.04	-	-	-	-	0.01	0.01	0.01	-	-
F1	SEGMENT PROFIT	In Rs Cr	2.74	2.37	5.94	7.33	4.75	-13.4%	150.4%	23.3%	-35.1%	0.89	1.13	1.47	26.0%	-23.3%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	5.4%	4.8%	13.7%	13.8%	8.5%	-	-	-	-	7.0%	10.4%	9.3%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	0.61	0.10	(0.18)	(0.29)	0.11	-	-	-	-	(0.09)	(0.05)	0.12	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	3.35	2.48	5.76	7.04	4.86	-26.1%	132.5%	22.2%	-30.9%	0.80	1.07	1.58	33.8%	-32.1%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		6.6%	5.1%	13.2%	13.2%	8.7%	-	-	-	-	6.3%	9.9%	10.0%	-	-

# CAPEX DETAILS

Particulars	2014-15 to 2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	Q1 FY 23-24	Q2-Q4 FY 23-24	2024-25	Total
MDF - Hoshiarpur Plant	335.62	13.65	4.82	1.42	-	-	-		-	355.51
MDF - Expansion at Hoshiarpur	-	-	-	15.74	129.84	109.62	1.97		-	257.17
MDF - Greenfield at Andhra Pradesh *	-	-	-	-	36.05	145.73	191.74	326.48	-	700.00
Laminates - Greenfield at Andhra Pradesh *	-	-	-	-	-	66.22	32.35	101.43	-	200.00
Plywood at Punjab	-	-	-	-	-	10.33	-	139.67	-	150.00
Particle Board - Greenfield at Chennai						58.80	13.75	177.45	300.00	550.00
Solar Plant		-	-	-	8.68	0.70	-		-	9.38
Particle Board	60.53	-	-	-					-	60.53
Laminate	48.05	15.62	9.72	17.04	10.90	25.85	4.21	15.00	15.00	161.39
Gabon - Veneer Unit	-	5.89	10.19	2.70	3.43	-	-		-	22.21
Solar Panel Project	4.80	22.94	0.84	-	-	-	-		-	28.58
CFS	20.08	12.63	30.67	0.42	0.63	18.66	0.07		-	83.16
Corporate Office + Interior Work	75.26	34.87	-14.97	1.50	5.54	-	-		-	102.20
Joka Unit	22.74	9.56	3.41	7.92	17.36	17.03	4.59		-	82.61
Gandhidham Unit	18.10	1.60	0.52	1.04	4.88	8.08	2.16		-	36.38
Karnal Unit	6.68	4.98	1.48	1.12	7.11	10.62	4.68		-	36.67
Guwahati Unit	24.98	6.16	2.31	6.97	7.17	6.61	3.96		-	58.16
Chennai Unit	16.17	22.46	5.07	6.58	16.00	19.68	13.77		-	99.73
Others	7.08	2.41	3.62	0.57	5.83	11.89	1.87	40.00	50.00	123.27
<b>TOTAL</b>	<b>640.09</b>	<b>152.77</b>	<b>57.68</b>	<b>63.02</b>	<b>253.42</b>	<b>509.82</b>	<b>275.12</b>	<b>800.03</b>	<b>365.00</b>	<b>3,116.95</b>

\*MDF and Laminate greenfield project shall be undertaken through Century Panels Ltd. which is 100% subsidiary of Century Plyboards (India) Ltd. Capex incurred have been sourced in the form of equity contribution of Rs. 145 crore & unsecured loan of Rs. 220 crore from Centuryply & Borrowings of Rs. 107 crore in the form of Buyers credit arranged by Century Panels Ltd.



# TERM LOAN PROJECTION

PARTICULARS	2018-19	2019-20	2020-21	2021-22	2022-23	Q1 FY24	Q2-Q4 FY24	2024-25
<b>OPENING</b>								
- ECB	118.15	102.81	78.67	50.21	24.47	-	-	-
- Buyer's Credit - PB & Others	11.61	-	-	-	-	-	-	-
- Buyer's Credit - MDF	82.12	41.09	-	-	55.81	72.95	81.33	81.33
- Buyer's Credit - PB Chennai							-	-
- Rupee Term Loan - PB Chennai							-	75.00
- Rupee Term Loan - MDF HSP	82.68	68.30	-	-	-	-	-	-
<b>Total</b>	<b>294.56</b>	<b>212.20</b>	<b>78.67</b>	<b>50.21</b>	<b>80.28</b>	<b>72.95</b>	<b>81.33</b>	<b>156.33</b>
<b>ADDIDITIONS</b>								
- ECB	63.90	-	-	-	-	-	-	-
- Buyer's Credit - Others	-	-	-	-	-	-	-	-
- Buyer's Credit - MDF	-	-	-	55.81	17.14	8.38	-	-
- Buyer's Credit - PB Chennai							-	225.00
- Rupee Term Loan - PB Chennai						-	75.00	-
- Rupee Term Loan - MDF HSP	-	-	-	-	-	-	-	-
<b>Total</b>	<b>63.90</b>	<b>-</b>	<b>-</b>	<b>55.81</b>	<b>17.14</b>	<b>8.38</b>	<b>75.00</b>	<b>225.00</b>
<b>REPAYMENTS</b>								
- ECB	79.24	24.14	28.46	25.74	24.47	-	-	-
- Buyer's Credit - Others	11.61	-	-	-	-	-	-	-
- Buyer's Credit - MDF	41.03	41.09	-	-	-	-	-	81.33
- Buyer's Credit - PB Chennai								
- Rupee Term Loan - PB Chennai								
- Rupee Term Loan - MDF HSP	14.38	68.30	-	-	-	-	-	-
<b>Total</b>	<b>146.26</b>	<b>133.53</b>	<b>28.46</b>	<b>25.74</b>	<b>24.47</b>	<b>-</b>	<b>-</b>	<b>81.33</b>
<b>CLOSING BALANCE</b>	<b>Reinstated</b>	<b>Reinstated</b>	<b>Reinstated</b>	<b>Reinstated</b>	<b>Reinstated</b>	<b>Reinstated</b>		
- ECB	102.81	78.67	50.21	24.47	-	-	-	-
- Buyer's Credit - Others	-	-	-	-	-	-	-	-
- Buyer's Credit - MDF	41.09	-	-	55.81	72.95	81.33	81.33	-
- Buyer's Credit - PB Chennai							-	225.00
- Rupee Term Loan - PB Chennai							75.00	75.00
- Rupee Term Loan - MDF HSP	68.30	-	-	-	-	-	-	-
<b>Total</b>	<b>212.20</b>	<b>78.67</b>	<b>50.21</b>	<b>80.28</b>	<b>72.95</b>	<b>81.33</b>	<b>156.33</b>	<b>300.00</b>
<b>Add : Other Capex Buyers Credit</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Less : Current Maturities</b>	<b>45.10</b>	<b>27.17</b>	<b>26.48</b>	<b>24.48</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Add : Financial Lease &amp; Other Debits</b>	<b>6.26</b>	<b>1.43</b>	<b>0.06</b>	<b>0.32</b>	<b>0.18</b>	<b>0.14</b>	<b>-</b>	<b>-</b>
<b>Long Term Borrowings</b>	<b>173.36</b>	<b>52.93</b>	<b>23.79</b>	<b>56.12</b>	<b>73.13</b>	<b>81.47</b>	<b>156.33</b>	<b>300.00</b>



# FUND FLOW STATEMENT

Rs. Crores

<b>SUMMARY</b>	<b>FY 2018</b>	<b>FY 2019</b>	<b>FY 2020</b>	<b>FY 2021</b>	<b>FY 2022</b>	<b>FY 2023</b>	<b>Q1FY24</b>
OPENING CASH/CASH EQUIVALENT	53.84	16.51	22.61	21.22	186.01	249.27	259.64
ADD: OPERATIONAL CASH INFLOW / (OUTFLOW)	158.11	260.02	212.28	244.75	242.60	407.89	-153.80
LESS: DIVIDEND PAYMENTS	26.74	26.74	53.57	0.00	22.22	33.33	0.00
LESS: LONG TERM NET CASH OUTFLOW	-168.70	-227.18	-160.10	-79.96	-157.12	-364.19	-38.12
<b>CLOSING CASH/CASH EQUIVALENT</b>	<b>16.51</b>	<b>22.61</b>	<b>21.22</b>	<b>186.01</b>	<b>249.27</b>	<b>259.64</b>	<b>67.72</b>

<b>OPERATIONAL CASH FLOW</b>	<b>FY 2018</b>	<b>FY 2019</b>	<b>FY 2020</b>	<b>FY 2021</b>	<b>FY 2022</b>	<b>FY 2023</b>	<b>Q1FY24</b>
<b>INFLOWS</b>							
Cash Profit (PAT + Depreciation + OCI + Impairment)	237.10	207.95	225.37	254.14	389.73	488.05	105.83
Increase of Short Term Borrowings	0.00	203.33	0.00	17.96	0.00	64.70	0.00
Increase of Buyers Credit	1.03	0.00	32.05	0.00	48.21	11.09	0.00
Increase in Loan from Related Parties	0.00	0.00	96.16	0.00	0.00	0.00	14.01
Increase of Payables	35.33	0.00	0.00	52.86	40.59	29.09	0.00
Decrease of Raw Material Inventory	0.00	0.00	34.52	0.00	0.00	0.00	0.00
Decrease of Finished Goods Inventory	0.00	0.00	12.35	34.74	0.00	38.85	0.00
Decrease in Receivables	20.81	20.91	35.39	0.00	0.00	0.00	0.00
Decrease in other operational assets	33.34	20.38	32.88	0.00	0.00	0.00	3.37
Increase in other operational liabilities	0.00	25.70	0.00	43.10	0.00	0.00	1.85
Increase in Income Tax provision	0.00	0.00	8.17	8.64	0.00	0.00	8.27
<b>Sub Total</b>	<b>327.61</b>	<b>478.27</b>	<b>476.89</b>	<b>411.44</b>	<b>478.53</b>	<b>631.78</b>	<b>133.33</b>

<b>OUTFLOWS</b>	<b>FY 2018</b>	<b>FY 2019</b>	<b>FY 2020</b>	<b>FY 2021</b>	<b>FY 2022</b>	<b>FY 2023</b>	<b>Q1FY24</b>
Decrease of Short Term Borrowings	80.53	0.00	255.15	0.00	5.32	0.00	25.88
Decrease in Buyers Credit	0.00	141.56	0.00	17.38	0.00	0.00	15.73
Decrease in Loan from Related Parties	5.00	0.00	0.00	96.16	0.00	0.00	0.00
Decrease in Payables	0.00	13.93	1.42	0.00	0.00	0.00	37.73
Decrease in other operational liabilities	2.58	0.00	8.04	0.00	3.27	8.35	0.00
Increase of Receivables	0.00	0.00	0.00	38.85	51.86	35.81	3.32
Increase in Raw Material Inventory	29.13	52.37	0.00	10.80	53.21	52.57	43.08
Inrease of Finshed Goods Inventory	45.25	10.39	0.00	0.00	106.16	0.00	35.57
Increase in Current Tax Assets	0.00	0.00	0.00	0.00	0.00	3.37	0.00
Increase of Other Operational Assets	0.00	0.00	0.00	3.50	1.28	121.81	125.82
Decrease in Income Tax provision	7.01	0.00	0.00	0.00	14.83	1.98	0.00
<b>Sub Total</b>	<b>169.50</b>	<b>218.25</b>	<b>264.61</b>	<b>166.69</b>	<b>235.93</b>	<b>223.89</b>	<b>287.13</b>
<b>NET OPERATIONAL CASH INFLOW / (OUTFLOW)</b>	<b>158.11</b>	<b>260.02</b>	<b>212.28</b>	<b>244.75</b>	<b>242.60</b>	<b>407.89</b>	<b>-153.80</b>

# FUND FLOW STATEMENT - continued

Rs. Crores

<b>LONG TERM CASH FLOW</b>	<b>FY 2018</b>	<b>FY 2019</b>	<b>FY 2020</b>	<b>FY 2021</b>	<b>FY 2022</b>	<b>FY 2023</b>	<b>Q1FY24</b>
<b>INFLOWS</b>							
Long Term Borrowings							
- Rupee Term Loan & Finance Lease	20.50	4.27	0.00	0.00	0.00	0.00	0.00
- Foreign Currency Loan	38.98	0.00	0.00	0.00	0.00	0.00	0.00
- Buyers Credit	9.44	0.00	0.00	0.00	55.81	17.14	8.38
Myanmaar Assets Sale						10.12	0.00
Increase in Non Current Liabilities	0.18	0.00	27.31	0.00	18.68	3.36	0.62
Decrease in MAT Credit	0.00	0.00	0.00	11.72	58.81	0.00	0.00
Decrease in Deferred Tax Assets	0.8	25.00	3.73	3.99	0.00	0.00	0.00
Decrease in Share Application Money	0.33	0.00	15.86	0.00	0.00	0.00	0.00
Decrease in Long Term Loans & Advances	0	0.32	2.45	0.76	0.14	2.59	0.00
<b>Sub Total</b>	<b>70.23</b>	<b>29.59</b>	<b>49.35</b>	<b>16.47</b>	<b>133.44</b>	<b>33.21</b>	<b>9.00</b>
<b>OUTFLOWS</b>							
Repayment of Long Term Borrowings							
- Rupee Term Loan & Finance Lease	24.93	14.38	73.51	4.55	1.13	0.15	0.04
- Foreign Currency Loan (Including Forex Fluctuation)	18.67	15.06	24.25	28.46	25.73	24.48	0.00
- Buyers Credit	0.00	60.72	41.09	0.00	0.00	0.00	0.00
Fixed Assets Investments	192.89	133.56	54.66	53.73	209.15	259.45	42.17
Investment in Subsidiaries	0.02	1.75	15.89	3.19	37.85	113.32	2.66
Increase in MAT Credit	0.96	17.47	0.05	0.00	0.00	0.00	0.00
Increase in Deferred Tax Assets	0.00	0.00	0.00	0.00	16.70	0.00	0.00
Increase in Long Term Loans & Advances	1.46	0.00	0.00	0.00	0.00	0.00	2.25
Decrease in Non Current Liabilities	0.00	8.28	0.00	6.50	0.00	0.00	0.00
Share Application money to Subsidiaries	0.00	5.55	0.00	0.00	0.00	0.00	0.00
<b>Sub Total</b>	<b>238.93</b>	<b>256.77</b>	<b>209.45</b>	<b>96.43</b>	<b>290.56</b>	<b>397.40</b>	<b>47.12</b>
<b>NET LONG TERM CASH INFLOW / (OUT FLOW)</b>	<b>-168.70</b>	<b>-227.18</b>	<b>-160.10</b>	<b>-79.96</b>	<b>-157.12</b>	<b>-364.19</b>	<b>-38.12</b>

# FOREX EXPOSURE

PARTICULARS	31.03.2019	31.03.2020	31.03.2021	31.03.2022	31.03.2023	30.06.2023	30.06.23 vs 31.03.23	
							Diff	Diff %
<b>AVERAGE FOREX BOOKING RATES @ Rs.</b>								
- USD	64.04	72.94	71.26	75.14	78.33	82.72	4.39	5.6%
- EURO	81.73	80.61	83.41	82.84	86.28	94.16	7.88	9.1%
<b>FOREX REINSTATEMENT RATES @ Rs.</b>								
- USD	69.17	75.39	73.50	75.81	82.22	82.04	(0.18)	-0.2%
- EURO	77.70	83.05	86.10	84.66	89.61	89.13	(0.48)	-0.5%
<b>EXPOSURE</b>								
- USD (Million) Working Capital (Net of Advances and Receivable)	(1.85)	0.89	(2.54)	8.56	3.94	3.25	(0.69)	-17.4%
- USD (Million) Capex Buyers Credit				6.39	7.58	7.91	0.33	4.3%
- USD (Million) Total ECB	14.86	10.44	6.83	3.23	-	-	0.00	-
- Total USD (Million)	13.01	11.32	4.29	18.18	11.52	11.16	(0.36)	-3.1%
- EURO (Million)	2.09	2.19	(0.24)	0.24	3.04	0.98	(2.06)	-67.8%
- EURO (Million) Capex Buyers Credit				0.87	1.18	1.85	0.67	56.3%
<b>EQUIVALENT INR (In Rs. Crores)</b>								
- Working Capital - USD	(12.81)	6.69	(18.67)	64.88	32.37	26.69	(5.68)	-17.6%
- Capex Buyers Credit - USD				48.45	62.36	64.86	2.50	4.0%
- ECB - USD	102.81	78.67	50.21	24.47	-	-	0.00	-
- Total - USD	90.00	85.36	31.54	137.80	94.73	91.54	(3.19)	-3.4%
- EURO	16.26	18.20	(2.04)	2.07	27.21	8.71	(18.50)	-68.0%
- Capex Buyers Credit - EURO	-	-	-	7.36	10.59	16.47	5.88	55.5%
- Other Currencies	3.31	2.48	0.84	1.57	1.51	1.37	(0.14)	-9.3%
- Advance to Capex Suppliers - PB					-26.55	-32.74	(6.19)	23.3%
<b>TOTAL (In Rs. Crores)</b>	<b>109.57</b>	<b>106.04</b>	<b>30.35</b>	<b>148.79</b>	<b>107.49</b>	<b>85.36</b>	<b>(22.14)</b>	<b>-20.6%</b>
<b>Nature of Exposure (In Rs. Crores)</b>								
- ECB	102.81	78.67	50.21	24.47	-	-	0.00	-
- Buyers' Credit - Capex	41.09	-	-	55.81	72.95	81.33	8.38	11.5%
- Working Capital (Net of Advances)	(34.33)	27.37	(19.87)	68.51	34.54	4.03	(30.51)	-88.3%
<b>TOTAL (In Rs. Crores)</b>	<b>109.57</b>	<b>106.04</b>	<b>30.35</b>	<b>148.79</b>	<b>107.49</b>	<b>85.36</b>	<b>(22.14)</b>	<b>-20.6%</b>
<b>EXPOSURE SUMMARY</b>								
- USD	82%	81%	104%	93%	88%	107%		
- EURO	15%	17%	-7%	6%	35%	30%		
- Other Currencies	3%	2%	3%	1%	-23%	-37%		
<b>FOREX LOSS/(GAIN) SUMMARY (Rs. Crs)</b>								
Treated as Borrowing Cost	9.22	7.90	(0.59)	2.54	4.73	0.84		
Taken in Segment Profit or in EBIDTA	7.07	(2.05)	(5.95)	(6.08)	0.70	(3.45)		
<b>TOTAL In Rs. Crores</b>	<b>16.29</b>	<b>5.85</b>	<b>(6.54)</b>	<b>(3.54)</b>	<b>5.43</b>	<b>(2.61)</b>		
<b>Realized - Loss / (Gain)</b>	<b>9.89</b>	<b>(1.59)</b>	<b>(4.24)</b>	<b>(4.46)</b>	<b>1.67</b>	<b>(1.15)</b>		
<b>Urealized - Loss / (Gain)</b>	<b>6.40</b>	<b>7.44</b>	<b>(2.30)</b>	<b>0.92</b>	<b>3.76</b>	<b>(1.46)</b>		
<b>Total - Loss / (Gain)</b>	<b>16.29</b>	<b>5.85</b>	<b>(6.54)</b>	<b>(3.54)</b>	<b>5.43</b>	<b>(2.61)</b>		

# SUMMARY - CONSOLIDATED FINANCIALS - Q1FY24

Particulars	Century Ply Standalone	SUBSIDIARIES												Consolidated Total
		Auro Sundaram	Auro - NCI	Century Singapore	Singapore NCI	Ara, Arham, Apnapan, Adonis	Ara, Arham, Adonis, Apn, NCI	Century Infotech	Infotech NCI	Century MDF & Infra	Century Panel	Century Gabon	Century Gabon - Adj	
Revenue from Operations	882.39	35.68	-33.56						-	-	-	10.95	-4.46	891.00
EXPENSES less Other Income	742.32	33.95	-33.56	0.06		0.02			-	-	-2.22	9.55	-4.46	745.66
IMPAIRMENT LOSS	-	-	-	-	-	-	-	-	-	-	-	-	-	-
EBITDA	140.07	1.73	-	-0.06	-	-0.02	-	-	-	-	2.22	1.40	-	145.34
IMPAIRMENT LOSS	-													-
EBITDA without Extra - Ordinary item	140.07	1.73	-	-0.06	-	-0.02	-	-	-	-	2.22	1.40	-	145.34
Depreciation and Amortisation Expense	21.83	0.63		0.14						-	0.01	0.47		23.08
EBIT	118.24	1.10	-	-0.20	-	-0.02	-	-	-	-	2.21	0.93	-	122.26
Finance Cost	5.67	0.45										0.03		6.15
PBT	112.57	0.65	-	-0.20	-	-0.02	-	-	-	-	2.21	0.90	-	116.11
Tax Expenses	28.46	0.14	-	-	-	-	-	-	-	-	0.38	-	-	28.98
PAT	84.11	0.51	-	-0.20	-	-0.02	-	-	-	-	1.83	0.90	-	87.13
Century Ply - Shareholding	100%	51%	-	90.68%	-	80%	-	99.99%	-	100%	100%	100%	-	-
Percentage - Minority Interest	-	-	49%	-	9.32%	-	20%	-	0.01%	-	-	-	-	-
Non controlling interest	-	-	0.25	-0.03	-0.02	-	-0.00	-	-	-	-	-	-	0.20
Equity holders of the Parent	84.11	0.51	-0.25	-0.17	0.02	-0.02	0.00	-	-	-	1.83	0.90	-	86.92

Thank You