
**FINANCIAL RESULTS UPDATE FOR THE
QUARTER ENDED 31ST MARCH, 2023**



SAFE HARBOR

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KEY HIGHLIGHTS

The current quarter is phenomenal in terms of achieving best ever quarterly Sales, EBIDTA, PBT and PAT in absolute terms. The best ever result is possible due to tremendous performance of Plywood division. Overall business scenario and improving visibility in the real estate & infra sector gives us the confidence of sustained growth traction over the near to medium term also.

On QoQ basis, the Company EBIDTA margin has been improved from 14.9% to 18.3% deriving from growth in topline by 9.6%. In current quarter we did a topline of 961.81 crores as against 877.17 crores in compare to previous quarter which shows an increase of 9.6%. At EBITDA level we did 176.3 crores (18.3% margins) as against 131.10 crores (14.9% margins) in previous quarter. Profit after tax was at 112.79 crores as against Rs 81.36 crore in previous quarter.

Plywood & MDF EBIDTA margins expanded by 423bps & 465bps on QoQ basis whereas Laminate EBIDTA margin was flattish. Particle Board EBIDTA margins contracted by 230bps due to poor sales realization & increase in Raw material cost which may be neutralized in near term.

On YoY basis, we did a topline of 961.81 crores as against 895.25 crores during corresponding quarter of last year which shows an increase of 7.4%. At EBITDA level we did 176.3 crores (18.3% margins) as against 166.2 crores (18.6% margins) during corresponding quarter of last year. Profit after tax during was at 112.80 crores as against Rs 91.03 crore during corresponding quarter of last year.

We also witnessed impressive improvement in working capital with cash conversion cycle reducing to 53 days in FY23 compared to 63 days in FY22. The Company has Net Treasury Assets of Rs. 145 crore resulting in overall negative cost of fund.

As far as Capex is concerned, while the MDF brownfield expansion at Hoshiarpur has commenced operation in March, 2023, the upcoming greenfield MDF project at Andhra Pradesh is running as per schedule & is likely to be commissioned in H2FY24 at a estimated capex outlay of Rs. 700 crore including cost escalation. The greenfield laminate project at Andhra Pradesh is likely to come on stream in Q3FY24. The upcoming Particle Board project in Tamil Nadu with a revised capacity of 800 CBM/day with an investment outlay of Rs. 500 crore is expected to be commissioned by Q4FY25.

BALANCE SHEET

Rs. Crores

PARTICULARS	2018	2019	2020	2021	2022	2023
Net Worth (Including Share Capital -22.25 Cr)	837.95	969.12	1,073.38	1,264.88	1,564.87	1,897.97
Debt						
- Long Term Debt (Excl Current Maturities) - FCY	96.44	72.29	51.50	23.73	-	-
- Long Term Debt (Excl Current Maturities) - INR	70.50	59.98	1.43	0.06	0.31	0.18
- Capex Buyers' Credit	101.81	41.09	-	-	55.81	72.95
- Short Term Debt (From Banks)	91.54	294.87	39.72	57.68	52.36	117.06
- Short Term Debt (From Related party)	-	-	96.16	-	-	-
Total Debt	360.29	468.23	188.81	81.47	108.48	190.19
Non Current Liabilities	10.79	2.51	29.82	23.32	42.00	45.37
Total Liabilities	1,209.03	1,439.86	1,292.01	1,369.67	1,715.35	2,133.53
Fixed Assets	541.71	728.60	721.11	681.72	695.98	1,000.20
Capital Work in Progress	120.06	18.84	8.30	21.19	164.76	32.30
Investments	96.04	97.79	113.68	116.87	154.72	208.67
Current Assets						
- Finished Goods Inventory	169.13	179.52	167.17	132.43	238.59	199.74
- Raw Material Inventory	169.08	221.45	186.93	197.73	250.94	303.51
- Sundry Debtors	314.46	293.55	258.16	297.01	348.87	384.68
- Cash, Bank & Liquid Funds	16.51	22.61	21.22	186.01	249.27	259.64
- Other Current Assets	106.50	97.56	66.75	70.17	71.30	91.04
- Loans & Advances	19.07	7.63	5.56	5.64	5.79	111.24
Less : Current Liabilities						
- Sundry Creditors	176.43	162.50	161.08	213.94	254.53	283.62
- Buyers' Credit	141.93	0.37	32.42	15.04	63.25	74.34
- Others	131.88	163.77	143.17	188.32	181.48	145.37
Net Current Assets	344.51	495.68	369.12	471.69	665.50	846.52
Non Current Assets	106.71	98.95	79.80	78.20	34.39	45.84
Total Assets	1,209.03	1,439.86	1,292.01	1,369.67	1,715.35	2,133.53

*Buyers' Credit is related to payment of import vendors and hence shown as part of current liabilities for analytical purpose

NET BORROWINGS & TREASURY ASSETS

Rs. Crores

BORROWINGS	Rate of Interest	Long Term Debt	* Current Maturities	Total
Long term Debt - ECB (FCY)	3.10%	-	-	-
Long term Debt - Finance Lease (INR)	8.73%	0.18	0.14	0.32
Sub Total	8.73%	0.18	0.14	0.32
Short Term Debt				
- Packing Credit	3.46%	-	-	90.50
- Cash Credit	7.46%	-	-	26.56
Sub Total	4.37%	-	-	117.06
TOTAL BORROWINGS / AVERAGE RATE OF BORROWINGS	4.38%	0.18	0.14	117.38
TREASURY ASSETS	Rate of Interest			Total
Cash, Bank & Liquid Funds				
Fixed Deposit	8.22%	-	-	10.00
Fixed Deposit	7.90%	-	-	28.00
Fixed Deposit	7.85%	-	-	105.00
Fixed Deposit	7.70%	-	-	5.50
Fixed Deposit	7.60%	-	-	97.50
Fixed Deposit	6.55%	-	-	3.20
Cash & Bank Balances	0.00%	-	-	10.44
Sub Total	7.44%	-	-	259.64
Inter Corporate Deposits - Other than Subsidiaries	10.00%			2.50
TOTAL TREASURY ASSETS / AVERAGE RATE OF RETURNS	7.47%	-	-	262.14
NET BORROWINGS / (TREASURY ASSETS)	-3.80%	-	-	(144.76)

* Current maturities of loan is taken under other current liabilities in balance sheet

KEY RATIOS

KEY RATIOS	2018-19	2019-20	2020-21	2021-22	2022-23	*Q1FY23	*Q2FY23	*Q3FY23	*Q4FY23
Return on Avg Equity (ROAE) (%)	17.58%	15.49%	16.43%	22.99%	21.19%	23.93%	18.13%	18.68%	24.51%
Return on Avg Capital Employed (ROACE) (%)	17.88%	17.60%	20.00%	31.07%	25.97%	29.36%	22.22%	23.12%	30.33%
Total Outside Liabilities to Net Worth (TOL/TNW)	0.82	0.52	0.41	0.42	0.39	0.40	0.38	0.36	0.39
Total Debt / EBITDA	1.53	0.60	0.24	0.19	0.33	0.23	0.29	0.29	0.27
Total Debt / Equity Ratio	0.48	0.18	0.06	0.07	0.10	0.08	0.08	0.08	0.10
Long Term Debt (Incl capex buyers credit)/ Equity Ratio	0.18	0.05	0.02	0.04	0.04	0.04	0.04	0.04	0.04
Interest Cover	5.75	6.65	25.17	50.96	33.16	34.48	30.67	28.49	38.55
Fixed Assets Turnover Ratio	3.03	3.13	3.01	3.49	3.51	3.93	3.88	3.60	3.73

Note 1:ROAE, ROACE, Total Debt/EBITDA, Interest Cover and Fixed Asset Turnover Ratio for the quarters are annualized

Note 2: Total debt and long term debt is taken as per Balance Sheet on page - 2 which excludes buyers' credit for working capital and current maturities of term loan. Both of these are considered as current liabilities.

Note 3: *Annualised figures for Q1FY23 to Q4FY23

WORKING CAPITAL CYCLE

RATIOS	UNIT	2018-19	2019-20	2020-21	2021-22	2022-23	Q1FY23	Q2FY23	Q3FY23	Q4FY23
Net Sales for the Period	In Rs Cr	2,263.83	2,282.68	2,113.48	3,000.88	3,620.65	881.48	900.20	877.17	961.81
Debtor	In Rs Cr	293.55	258.16	297.01	348.87	384.68	365.45	370.39	343.98	384.68
Annualized Debtor Days (A)		47	41	51	42	39	38	38	36	36
Net Sales for the Period	In Rs Cr	2,263.83	2,282.68	2,113.48	3,000.88	3,620.65	881.48	900.20	877.17	961.81
Raw Material Inventory	In Rs Cr	221.45	186.93	197.73	250.94	303.51	249.54	273.54	272.36	303.51
Annualized Raw Material Inventory Days (B)		36	30	34	31	31	26	28	28	29
	In Rs Cr									
Net Sales for the Period	In Rs Cr	2,263.83	2,282.68	2,113.48	3,000.88	3,620.65	881.48	900.20	877.17	961.81
Finished Goods Inventory	In Rs Cr	179.52	167.17	132.43	238.59	199.74	254.02	217.47	213.34	199.74
Annualized Finished Goods Inventory Days (C)		29	27	23	29	20	26	22	22	19
	In Rs Cr									
Net Sales for the Period	In Rs Cr	2,263.83	2,282.68	2,113.48	3,000.88	3,620.65	881.48	900.20	877.17	961.81
Trade Payables	In Rs Cr	162.49	161.08	213.94	254.53	283.62	254.71	256.14	274.38	283.62
Buyers Credit for Raw Materials	In Rs Cr	0.37	32.42	15.04	63.25	74.34	55.96	60.85	56.43	74.34
Total Payables	In Rs Cr	162.86	193.50	228.98	317.78	357.96	310.67	316.99	330.81	357.96
Annualized Payables Days (D)		26	31	40	39	36	32	32	34	34
Cash Conversion Cycle (days) = A+B+C-D		86	67	69	63	53	58	55	52	50
Cash Conversion Cycle (months)		2.86	2.23	2.29	2.11	1.78	1.93	1.84	1.73	1.68

PROFIT & LOSS - SUMMARY

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Dec'22	Mar'23	Mar'22	QoQ	YoY
A1	NET TURNOVER	In Rs Cr	2,247.62	2,270.24	2,103.13	2,982.97	3,606.43	1.0%	-7.4%	41.8%	20.9%	872.94	959.03	889.15	9.9%	7.9%
A2	ADD: OTHER OPERATING INCOMES	In Rs Cr	16.21	12.44	10.35	17.91	14.22	-23.2%	-16.8%	73.1%	-20.6%	4.23	2.78	6.10	-	-
A3	TOTAL INCOME	In Rs Cr	2,263.83	2,282.68	2,113.48	3,000.88	3,620.65	0.8%	-7.4%	42.0%	20.7%	877.17	961.81	895.25	9.6%	7.4%
B1	MANUFACTURING & DIRECT EXPENSES	In Rs Cr	1,521.79	1,495.26	1,374.90	1,934.55	2,413.15	-1.7%	-8.0%	40.7%	24.7%	594.13	635.82	579.08	7.0%	9.8%
B2	FOREX LOSS / (GAIN)	In Rs Cr	7.06	(2.05)	(5.95)	(6.08)	0.70	-	-	-	-	2.35	(3.43)	(1.84)	-	-
C1	GROSS PROFIT	In Rs Cr	734.98	789.47	744.53	1,072.41	1,206.80	7.4%	-5.7%	44.0%	12.5%	280.69	329.42	318.01	17.4%	3.6%
C2	GROSS PROFIT % OF TOTAL INCOME		32.5%	34.6%	35.2%	35.7%	33.3%	-	-	-	-	32.0%	34.2%	35.5%	-	-
D1	SALES & OTHER EXPENSES	In Rs Cr	428.55	433.42	398.47	515.08	575.71	1.1%	-8.1%	29.3%	11.8%	149.58	153.11	151.86	2.4%	0.8%
D2	EXTRA-ORDINARY ITEM LOSS / (GAIN)*	In Rs Cr	-	40.86	11.81	-	49.25	-	-	-	-	2.37	-0.12	-	-	-
E1	EBITDA	In Rs Cr	306.43	315.18	334.25	557.33	581.84	2.9%	6.0%	66.7%	4.4%	131.10	176.31	166.15	34.5%	6.1%
E2	EBITDA % OF TOTAL INCOME		13.5%	13.8%	15.8%	18.6%	16.1%	-	-	-	-	14.9%	18.3%	18.6%	-	-
F1	EBITDA (WITHOUT EXTRA-ORDINARY ITEM)	In Rs Cr	306.43	356.04	346.06	557.33	631.09	16.2%	-2.8%	61.1%	13.2%	133.47	176.19	166.15	32.0%	6.0%
F2	EBITDA (WITHOUT EXTRA-ORDINARY ITEM) % OF TOTAL INCOME	In Rs Cr	13.5%	15.6%	16.4%	18.6%	17.4%	-	-	-	-	15.2%	18.3%	18.6%	-	-
G1	EBITDA WITHOUT FOREX & EXTRA-ORDINARY ITEM	In Rs Cr	313.49	353.99	340.11	551.25	631.79	12.9%	-3.9%	62.1%	14.6%	135.82	172.76	164.31	27.2%	5.1%
G2	EBITDA (W/O FOREX & EXTRA-ORDINARY ITEM) % OF TOTAL INCOME		13.8%	15.5%	16.1%	18.4%	17.4%	-	-	-	-	15.5%	18.0%	18.4%	-	-
H	DEPRECIATION	In Rs Cr	49.99	67.55	62.63	67.53	72.38	35.1%	-7.3%	7.8%	7.2%	18.03	18.72	17.20	3.9%	8.8%

- Extra-ordinary item in the FY 22-23 pertains to impairment loss in our Myanmar subsidiary amounting to Rs. 49.25 crores.
- In FY21, 11.81 crores pertains to reversal of income recognized in previous years which is now disallowed by court order.
- Extra-ordinary items in the year 2019-20 pertains to impairment loss in our Laos subsidiary amounting to 45.63 crores and gain of 4.77 crores by way of sale of fixed asset.

PROFIT & LOSS - SUMMARY - continued

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Dec'22	Mar'23	Mar'22	QoQ	YoY
I1	EBIT (E1 - H)	In Rs Cr	256.44	247.63	271.62	489.80	509.46	-3.4%	9.7%	80.3%	4.0%	113.08	157.59	148.95	39.4%	5.8%
I2	EBIT % OF TOTAL INCOME		11.3%	10.8%	12.9%	16.3%	14.1%	-	-	-	-	12.9%	16.4%	16.6%	-	-
J1	INTEREST	In Rs Cr	35.36	29.35	11.38	7.07	10.63	-17.0%	-61.2%	-37.9%	50.3%	3.14	3.47	1.61	10.5%	115.5%
J2	FOREX TREATED AS BORROWING COST	In Rs Cr	9.22	7.90	(0.59)	2.54	4.73	-	-	-	-	0.83	0.62	1.59	-	-
J3	TOTAL BORROWING COST	In Rs Cr	44.58	37.25	10.79	9.61	15.36	-16.5%	-71.0%	-10.9%	59.8%	3.97	4.09	3.20	3.0%	27.8%
K1	PROFIT BEFORE TAX	In Rs Cr	211.86	210.38	260.83	480.19	494.10	-0.7%	24.0%	84.1%	2.9%	109.11	153.50	145.75	40.7%	5.3%
K2	PBT AS % OF TOTAL INCOME		9.4%	9.2%	12.3%	16.0%	13.6%	-	-	-	-	12.4%	16.0%	16.3%	-	-
L	TOTAL FOREX (GAIN) / LOSS (IN EBITDA AND FINANCE COST)	In Rs Cr	16.28	5.85	(6.54)	(3.54)	5.43	-	-	-	-	3.18	(2.81)	(0.25)	-	-
M1	PROFIT BEFORE TAX (EXCLUDING FOREX)	In Rs Cr	228.14	216.23	254.29	476.65	499.53	-5.2%	17.6%	87.4%	4.8%	112.29	150.69	145.50	34.2%	3.6%
M2	PBT (EXCLUDING FOREX) AS % OF TOTAL INCOME	In Rs Cr	10.1%	9.5%	12.0%	15.9%	13.8%	-	-	-	-	12.8%	15.7%	16.3%	-	-
N1	CURRENT TAX	In Rs Cr	45.15	48.34	64.47	121.05	116.02	-	-	-	-	27.26	33.80	20.15	-	-
N2	MAT CREDIT / DEFERRED TAX	In Rs Cr	7.95	3.87	4.29	33.87	11.25	-	-	-	-	0.49	6.91	34.57	-	-
N3	TOTAL TAX EXPENSES	In Rs Cr	53.10	52.21	68.76	154.92	127.27	-1.7%	31.7%	125.3%	-17.9%	27.75	40.71	54.72	46.7%	-25.6%
N4	TAX AS % OF PBT		25.1%	24.8%	26.4%	32.3%	25.8%	-	-	-	-	25.4%	26.5%	37.5%	-	-
O1	PROFIT AFTER TAX	In Rs Cr	158.76	158.17	192.07	325.27	366.84	-0.4%	21.4%	69.4%	12.8%	81.36	112.79	91.03	38.6%	23.9%
O2	PROFIT AS % OF TOTAL INCOME		7.0%	6.9%	9.1%	10.8%	10.1%	-	-	-	-	9.3%	11.7%	10.2%	-	-

Note: The company has opted for the new tax regime from the financial year 2021-22

PLYWOOD - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Dec'22	Mar'23	Mar'22	QoQ	YoY
A	<u>VOLUME</u>															
A1	-Plywood	CBM	2,20,442	2,20,813	2,07,665	2,81,040	3,44,028	0.2%	-6.0%	35.3%	22.4%	83,592	94,546	82,320	13.1%	14.9%
A2	-Deco Ply	CBM	10,609	10,292	7,481	8,734	10,455	-3.0%	-27.3%	16.7%	19.7%	2,352	2,793	2,343	18.7%	19.2%
A3	-Commercial Veneer	CBM	21,586	13,089	7,482	8,289	6,959	-39.4%	-42.8%	10.8%	-16.0%	1,662	934	2,735	-43.8%	-65.8%
B	<u>NET SALES VALUE</u>															
B1	-Plywood	In Rs Cr	1,038.44	1,034.00	984.13	1,408.18	1,810.24	-0.4%	-4.8%	43.1%	28.6%	437.45	515.40	424.99	17.8%	21.3%
B2	-Deco Ply	In Rs Cr	152.49	150.83	110.09	142.44	178.73	-1.1%	-27.0%	29.4%	25.5%	39.65	48.66	41.32	22.7%	17.8%
B3	-Commercial Veneer	In Rs Cr	82.46	46.16	25.90	28.70	17.94	-44.0%	-43.9%	10.8%	-37.5%	4.25	2.39	9.45	-43.8%	-74.7%
	Total	In Rs Cr	1,273.39	1,230.99	1,120.12	1,579.32	2,006.91	-3.3%	-9.0%	41.0%	27.1%	481.35	566.45	475.76	17.7%	19.1%
C	<u>AVERAGE</u>															
C1	-Plywood	Rs.	47,107	46,827	47,390	50,106	52,619	-0.6%	1.2%	5.7%	5.0%	52,332	54,513	51,627	4.2%	5.6%
C2	-Deco Ply	Rs.	1,43,736	1,46,551	1,47,153	1,63,087	1,70,959	2.0%	0.4%	10.8%	4.8%	1,68,581	1,74,250	1,76,355	3.4%	-1.2%
C3	-Commercial Veneer	Rs.	38,201	35,266	34,615	34,624	25,781	-7.7%	-1.8%	0.0%	-25.5%	25,569	25,577	34,552	0.0%	-26.0%

PLYWOOD - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Dec'22	Mar'23	Mar'22	QoQ	YoY
A1	NET TURNOVER	In Rs Cr	1,273.39	1,230.99	1,120.12	1,579.32	2,006.91	-3.3%	-9.0%	41.0%	27.1%	481.35	566.45	475.76	17.7%	19.1%
A2	ADD: OTHER OPERATING INCOME / INDAS ADJUSTMENT	In Rs Cr	4.70	3.30	3.05	4.49	5.02	-	-	-	-	1.39	0.99	0.95	-	-
A3	TOTAL INCOME	In Rs Cr	1,278.09	1,234.29	1,123.17	1,583.81	2,011.93	-3.4%	-9.0%	41.0%	27.0%	482.74	567.44	476.71	17.5%	19.0%
B1	GROSS PROFIT	In Rs Cr	395.55	367.69	330.73	487.56	591.50	-7.0%	-10.1%	47.4%	21.3%	136.25	179.49	150.53	31.7%	19.2%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	30.9%	29.8%	29.4%	30.8%	29.4%	-	-	-	-	28.2%	31.6%	31.6%	-	-
C1	EBITDA	In Rs Cr	174.43	112.32	121.19	223.45	217.44	-35.6%	7.9%	84.4%	-2.7%	56.46	90.36	71.73	60.1%	26%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	13.6%	9.1%	10.8%	14.1%	10.8%	-	-	-	-	11.7%	15.9%	15.0%	-	-
D	EXTRA-ORDINARY ITEM LOSS / (GAIN)*	In Rs Cr	-	40.86	11.81	-	49.25	-	-	-	-	2.37	-0.12	-	-	-
E1	EBITDA (WITHOUT EXTRA-ORDINARY ITEM)	In Rs Cr	174.43	153.18	133.00	223.45	266.69	-12.2%	-13.2%	68.0%	19.4%	58.83	90.24	71.73	53.4%	25.8%
E2	EBITDA % OF TOTAL INCOME	In Rs Cr	13.6%	12.4%	11.8%	14.1%	13.3%	-	-	-	-	12.2%	15.9%	15.0%	-	-
F1	EBITDA (WITHOUT FOREX & EXTRA-ORDINARY ITEM)	In Rs Cr	178.11	152.92	129.17	222.28	267.46	-14.1%	-15.5%	72.1%	20.3%	59.22	89.53	71.44	51.2%	25.3%
F2	EBITDA (WITHOUT FOREX & EXTRA-ORDINARY) % OF TOTAL INCOME	In Rs Cr	13.9%	12.4%	11.5%	14.0%	13.3%	-	-	-	-	12.3%	15.8%	15.0%	-	-
G1	DEPRECIATION	In Rs Cr	8.63	12.11	11.11	13.08	17.73	40.4%	-8.3%	17.7%	35.6%	4.60	4.64	3.66	0.9%	26.8%
G2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	17.08	8.15	18.37	12.74	7.82	-	-	-	-	-0.51	1.54	8.80	-	-
H1	SEGMENT PROFIT = (C1-G1+G2)	In Rs Cr	182.88	108.35	128.46	223.11	207.53	-40.8%	18.6%	73.7%	-7.0%	51.35	87.26	76.87	69.9%	13.5%
H2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	14.3%	8.8%	11.4%	14.1%	10.3%	-	-	-	-	10.6%	15.4%	16.1%	-	-
I1	FOREX LOSS / (GAIN)	In Rs Cr	3.68	(0.25)	(3.84)	(1.17)	0.77	-	-	-	-	0.39	(0.71)	(0.29)	-	-
I2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	186.56	108.10	124.62	221.94	208.30	-42.1%	15.3%	78.1%	-6.1%	51.74	86.55	76.58	67.3%	13.0%
I3	SEGMENT PROFIT EXCLUDING FOREX DIFFERENCE %		14.6%	8.8%	11.1%	14.0%	10.4%	-	-	-	-	10.7%	15.3%	16.1%	-	-

- Extra-ordinary items in the FY 2022-23 pertains to impairment loss in our Myanmar subsidiary amounting to Rs 49.25 crores.
- Extra-ordinary items in the year 2019-20 pertains to impairment loss in our Laos subsidiary amounting to 45.63 crores and gain of 4.77 crores by way of sale of fixed asset.
- In FY21 Q3, 11.81 crores pertains to reversal of income recognized in previous years which is now disallowed by court order

LAMINATES - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Dec'22	Mar'23	Mar'22	QoQ	YoY
A	<u>VOLUME</u>															
A1	- Laminates	NOS.	58,58,029	61,61,428	54,87,222	67,06,596	71,50,683	5.2%	-10.9%	22.2%	6.6%	16,38,755	17,59,096	19,52,579	7.3%	-9.9%
A2	- Pre-Lam	SQM	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A3	- Exteria Grade Laminates	NOS.	20,934	28,453	30,557	42,641	54,469	35.9%	7.4%	39.5%	27.7%	13,010	14,666	12,264	12.7%	19.6%
B	<u>NET SALES VALUE</u>															
B1	- Laminates	In Rs Cr	420.35	439.32	390.54	541.83	618.40	4.5%	-11.1%	38.7%	14.1%	148.60	150.12	161.61	1.0%	-7.1%
B2	- Pre-Lam	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	-	-
B3	- Exteria Grade Laminates	In Rs Cr	11.84	15.26	17.42	25.23	32.86	28.9%	14.2%	44.8%	30.2%	7.74	8.86	7.24	14.5%	22.4%
	TOTAL LAMINATES SEGMENT	In Rs Cr	432.19	454.58	407.96	567.06	651.26	5.2%	-10.3%	39.0%	14.8%	156.34	158.98	168.85	1.7%	-5.8%
C	<u>AVERAGE</u>															
C1	- Laminates	Rs.	718	713	712	808	865	-0.6%	-0.2%	13.5%	7.0%	907	853	828	-5.9%	3.1%
C2	- Pre-Lam	Rs.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
C3	- Exteria Grade Laminates	Rs.	5,656	5,363	5,701	5,917	6,033	-5.2%	6.3%	3.8%	2.0%	5,949	6,041	5,903	1.5%	2.3%

LAMINATES - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Dec'22	Mar'23	Mar'22	QoQ	YoY
A1	Net Turnover	In Rs Cr	432.19	454.58	407.96	567.06	651.26	5.2%	-10.3%	39.0%	14.8%	156.34	158.98	168.85	1.7%	-5.8%
A2	Add: Other Operating Incomes/IndAS Adjustment	In Rs Cr	6.81	8.76	7.06	7.60	6.34	-	-	-	-	1.38	1.22	4.74	-	-
A3	TOTAL INCOME	In Rs Cr	439.00	463.34	415.02	574.66	657.60	5.5%	-10.4%	38.5%	14.4%	157.72	160.20	173.59	1.6%	-7.7%
B1	GROSS PROFIT	In Rs Cr	122.00	164.66	161.77	207.41	216.88	35.0%	-1.8%	28.2%	4.6%	52.56	51.17	54.54	-2.6%	-6.2%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	27.8%	35.5%	39.0%	36.1%	33.0%	-	-	-	-	33.3%	31.9%	31.4%	-	-
C1	EBITDA	In Rs Cr	38.61	62.67	74.21	90.38	97.59	62.3%	18.4%	21.8%	8.0%	22.54	22.63	20.90	0.4%	8.3%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	8.8%	13.5%	17.9%	15.7%	14.8%	-	-	-	-	14.3%	14.1%	12.0%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	36.82	60.95	72.41	85.78	95.13	65.5%	18.8%	18.5%	10.9%	23.36	21.65	19.46	-7.3%	11.2%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	8.4%	13.2%	17.4%	14.9%	14.5%	-	-	-	-	14.8%	13.5%	11.2%	-	-
E1	DEPRECIATION	In Rs Cr	7.23	10.04	10.21	11.90	13.10	38.9%	1.7%	16.6%	10.0%	3.32	3.44	3.03	3.7%	13.4%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	2.36	3.50	5.56	7.87	8.16	-	-	-	-	1.78	0.51	3.76	-	-
F1	SEGMENT PROFIT	In Rs Cr	33.74	56.13	69.56	86.34	92.65	66.4%	23.9%	24.1%	7.3%	21.00	19.70	21.63	-6.2%	-8.9%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	7.7%	12.1%	16.8%	15.0%	14.1%	-	-	-	-	13.3%	12.3%	12.5%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	(1.79)	(1.72)	(1.80)	(4.60)	(2.46)	-	-	-	-	0.82	(0.98)	(1.44)	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	31.95	54.41	67.76	81.74	90.19	70.3%	24.5%	20.6%	10.3%	21.82	18.72	20.19	-14.2%	-7.3%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		7.3%	11.7%	16.3%	14.2%	13.7%	-	-	-	-	13.8%	11.7%	11.6%	-	-

MDF - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 VS 20	20 vs 21	21 vs 22	22 vs 23	Dec'22	Mar'23	Mar'22	QoQ	YoY
A	<u>VOLUME</u>															
A1	PLAIN MDF	CBM	1,15,563	1,30,989	1,21,617	1,40,846	1,42,915	13.3%	-7.2%	15.8%	1.5%	36,798	36,427	38,426	-1.0%	-5.2%
A2	PRELAM MDF	CBM	16,666	22,186	25,634	37,090	42,404	-	15.5%	44.7%	14.3%	11,301	10,374	9,711	-8.2%	6.8%
A3	TOTAL	CBM	1,32,229	1,53,175	1,47,251	1,77,936	1,85,319	15.8%	-3.9%	20.8%	4.1%	48,100	46,802	48,137	-2.7%	-2.8%
B	<u>NET SALES VALUE</u>															
B1	PLAIN MDF	In Rs Cr	243.86	281.63	272.96	398.61	443.94	15.5%	-3.1%	46.0%	11.4%	113.71	113.08	117.80	-0.6%	-4.0%
B2	PRELAM MDF	In Rs Cr	51.27	68.75	86.28	156.82	193.67	-	25.5%	81.8%	23.5%	51.71	47.42	44.84	-8.3%	5.8%
B3	TOTAL	In Rs Cr	295.13	350.38	359.24	555.43	637.61	18.7%	2.5%	54.6%	14.8%	165.42	160.50	162.64	-3.0%	-1.3%
C	<u>AVERAGE</u>															
C1	PLAIN MDF	Rs.	21,102	21,500	22,444	28,301	31,063	1.9%	4.4%	26.1%	9.8%	30,901	31,043	30,657	0.5%	1.3%
C2	PRELAM MDF	Rs.	30,763	30,988	33,658	42,280	45,673	-	8.6%	25.6%	8.0%	45,755	45,708	46,172	-0.1%	-1.0%
C3	TOTAL	Rs.	22,320	22,874	24,396	31,215	34,406	2.5%	6.7%	27.9%	10.2%	34,391	34,294	33,787	-0.3%	1.5%

MDF - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Dec'22	Mar'23	Mar'22	QoQ	YoY
A1	NET REVENUE - External Sales	In Rs Cr	295.13	350.38	359.24	555.43	637.61	18.7%	2.5%	54.6%	14.8%	165.42	160.50	162.64	-3.0%	-1.3%
A2	Add : Other Operating Income	In Rs Cr	0.22	0.13	0.16	5.46	2.53	-	-	-	-	1.35	0.50	0.12	-	-
A3	Add : Change in Inventory	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A4	TOTAL INCOME (Incl. Inventory)	In Rs Cr	295.35	350.51	359.40	560.89	640.14	18.7%	2.5%	56.1%	14.1%	166.77	161.00	162.75	-3.5%	-1.1%
B1	GROSS PROFIT	In Rs Cr	90.43	139.31	141.74	238.75	245.95	54.1%	1.7%	68.4%	3.0%	57.34	61.87	72.08	7.9%	-14.2%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	30.6%	39.7%	39.4%	42.6%	38.4%	-	-	-	-	34.4%	38.4%	44.3%	-	-
C1	EBITDA	In Rs Cr	38.34	86.73	92.80	177.80	174.68	126.2%	7.0%	91.6%	-1.8%	37.32	43.51	53.33	16.6%	-18.4%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	13.0%	24.7%	25.8%	31.7%	27.3%	-	-	-	-	22.4%	27.0%	32.8%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	40.81	86.68	92.73	177.74	176.59	112.4%	7.0%	91.7%	-0.6%	38.41	41.87	53.30	9.0%	-21.5%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	13.8%	24.7%	25.8%	31.7%	27.6%	-	-	-	-	23.0%	26.0%	32.7%	-	-
E1	DEPRECIATION	In Rs Cr	18.64	19.54	19.42	19.66	20.55	4.8%	-0.6%	1.2%	4.5%	4.98	5.66	4.87	13.7%	16.1%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	0.31	1.30	3.05	7.06	8.62	-	-	-	-	1.69	0.40	5.51	-	-
F1	SEGMENT PROFIT	In Rs Cr	20.01	68.49	76.43	165.20	162.75	242.3%	11.6%	116.2%	-1.5%	34.04	38.26	53.97	12.4%	-29.1%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	6.8%	19.5%	21.3%	29.5%	25.4%	-	-	-	-	20.4%	23.8%	33.2%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	2.47	(0.05)	(0.06)	(0.06)	1.91	-	-	-	-	1.08	(1.64)	(0.03)	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	22.48	68.44	76.37	165.14	164.66	204%	11.6%	116.2%	-0.3%	35.12	36.62	53.94	4.3%	-32.1%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		7.6%	19.5%	21.2%	29.4%	25.7%	-	-	-	-	21.1%	22.7%	33.1%	-	-

PARTICLE BOARD - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Dec'22	Mar'23	Mar'22	QoQ	YoY
A	<u>VOLUME</u>															
A1	PLAIN PARTICLE BOARD	CBM	25,916	28,340	23,680	22,154	15,773	9.4%	-16.4%	-6.4%	-28.8%	2,320	4,061	5,003	75.1%	-18.8%
A2	PRELAM PARTICLE BOARD	CBM	35,979	34,405	31,292	50,780	57,249	-4.4%	-9.0%	62.3%	12.7%	13,275	12,672	15,505	-4.5%	-18.3%
A3	TOTAL	CBM	61,895	62,745	54,971	72,934	73,022	1.4%	-12.4%	32.7%	0.1%	15,595	16,733	20,509	7.3%	-18.4%
B	<u>NET SALES VALUE</u>															
B1	PLAIN PARTICLE BOARD	In Rs Cr	28.42	31.58	26.83	32.49	25.22	11.1%	-15.0%	21.1%	-22.4%	3.71	5.87	8.29	58.2%	-29.2%
B2	PRELAM PARTICLE BOARD	In Rs Cr	69.05	67.53	63.25	118.06	148.78	-2.2%	-6.3%	86.7%	26.0%	34.73	31.35	38.46	-9.7%	-18.5%
B3	TOTAL	In Rs Cr	97.47	99.11	90.08	150.55	174.00	1.7%	-9.1%	67.1%	15.6%	38.44	37.22	46.75	-3.2%	-20.4%
C	<u>AVERAGE</u>															
C1	PLAIN PARTICLE BOARD	Rs.	10,966	11,143	11,330	14,666	15,989	1.6%	1.7%	29.4%	9.0%	15,994	14,455	16,569	-9.6%	-12.8%
C2	PRELAM PARTICLE BOARD	Rs.	19,192	19,628	20,213	23,249	25,988	2.3%	3.0%	15.0%	11.8%	26,164	24,737	24,804	-5.5%	-0.3%
C3	TOTAL	Rs.	15,748	15,796	16,387	20,642	23,828	0.3%	3.7%	26.0%	15.4%	24,651	22,242	22,795	-9.8%	-2.4%



PARTICLE BOARD - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Dec'22	Mar'23	Mar'22	QoQ	YoY
A1	NET REVENUE	In Rs Cr	97.47	99.11	90.08	150.55	174.00	1.7%	-9.1%	67.1%	15.6%	38.45	37.22	46.76	-3.2%	-20.4%
A2	ADD: OTHER OPERATING INCOME	In Rs Cr	-	-	-	0.25	0.17	-	-	-	-	0.08	0.03	0.25	-	-
A3	ADD: CHANGE IN INVENTORY	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A4	TOTAL INCOME(INCL. INVENTORY)	In Rs Cr	97.47	99.11	90.08	150.80	174.17	1.7%	-9.1%	67.4%	15.5%	38.52	37.25	47.01	-3.3%	-20.8%
B1	GROSS PROFIT	In Rs Cr	32.84	37.99	31.24	61.41	73.71	15.7%	-17.8%	96.6%	20.0%	15.59	13.88	20.01	-11.0%	-30.6%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	33.7%	38.3%	34.7%	40.7%	42.3%	-	-	-	-	40.5%	37.3%	42.6%	-	-
C1	EBITDA	In Rs Cr	21.89	24.07	18.08	40.77	46.50	10.0%	-24.9%	125.5%	14.0%	7.85	6.74	13.45	-14.2%	-49.9%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	22.5%	24.3%	20.1%	27.0%	26.7%	-	-	-	-	20.4%	18.1%	28.6%	-	-
D1	EBITDA (WITHOUT FOREX)	In Rs Cr	22.07	23.94	18.01	40.81	46.87	8.5%	-24.8%	126.6%	14.9%	7.93	6.73	13.46	-15.2%	-50.0%
D2	EBITDA (WITHOUT FOREX) % OF TOTAL INCOME	In Rs Cr	22.6%	24.2%	20.0%	27.1%	26.9%	-	-	-	-	20.6%	18.1%	28.6%	-	-
E1	DEPRECIATION	In Rs Cr	4.57	5.05	4.54	5.37	5.64	10.5%	-10.0%	18.2%	5.1%	1.43	1.40	1.38	-2.1%	1.4%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	0.39	0.34	0.33	2.15	2.77	-	-	-	-	0.50	0.56	1.53	-	-
F1	SEGMENT PROFIT = (C1-E1+E2)	In Rs Cr	17.71	19.36	13.87	37.55	43.63	9.3%	-28.4%	170.8%	16.2%	6.92	5.90	13.60	-14.8%	-56.6%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	18.2%	19.5%	15.4%	24.9%	25.0%	-	-	-	-	18.0%	15.8%	28.9%	-	-
G1	FOREX LOSS /(GAIN)	In Rs Cr	0.18	(0.13)	(0.07)	0.03	0.37	-	-	-	-	0.08	(0.01)	0.01	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	17.89	19.23	13.80	37.59	44.00	7.5%	-28.3%	172.5%	17.0%	7.00	5.89	13.61	-15.9%	-56.7%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		18.4%	19.4%	15.3%	24.9%	25.3%	-	-	-	-	18.2%	15.8%	29.0%	-	-

LOGISTICS (CFS) - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Dec'22	Mar'23	Mar'22	QoQ	YoY
A	<u>VOLUME</u>															
A1	- CFS	TEUs	69,055	59,904	53,356	54,482	50,013	-13.3%	-10.9%	2.1%	-8.2%	12,445	13,133	15,848	5.5%	-17.1%
B	<u>NET SALES VALUE</u>															
B1	- CFS	In Rs Cr	99.18	86.26	82.26	77.52	80.85	-13.0%	-4.6%	-5.8%	4.3%	19.53	23.12	21.41	18.4%	8.0%
C	<u>AVERAGE</u>															
C1	- CFS	Rs.	14,362	14,400	15,418	14,229	16,166	0.3%	7.1%	-7.7%	13.6%	15,693	17,605	13,506	12.2%	30.3%

LOGISTICS (CFS) - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Dec'22	Mar'23	Mar'22	QoQ	YoY
A1	Net Turnover	In Rs Cr	99.18	86.26	82.26	77.52	80.85	-13.0%	-4.6%	-5.8%	4.3%	19.52	23.12	21.41	18.4%	8.0%
A2	Add: Other Operating Incomes	In Rs Cr	3.81	0.24	0.07	0.09	0.14	-	-	-	-	0.02	0.04	0.04	-	-
A3	TOTAL INCOME	In Rs Cr	102.99	86.50	82.33	77.62	80.99	-16.0%	-4.8%	-5.7%	4.3%	19.55	23.16	21.44	18.5%	8.0%
B1	GROSS PROFIT	In Rs Cr	88.34	71.91	67.97	63.74	66.68	-18.6%	-5.5%	-6.2%	4.6%	15.97	19.61	17.95	22.8%	9.2%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	85.8%	83.1%	82.6%	82.1%	82.3%	-	-	-	-	81.7%	84.7%	83.7%	-	-
C1	EBITDA	In Rs Cr	33.42	29.22	24.20	18.62	21.49	-12.6%	-17.2%	-23.1%	15.4%	5.64	6.21	4.89	10.1%	27.0%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	32.4%	33.8%	29.4%	24.0%	26.5%	-	-	-	-	28.9%	26.8%	22.8%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	33.42	29.22	24.20	18.62	21.49	-12.6%	-17.2%	-23.1%	15.4%	5.64	6.21	4.89	10.1%	27.0%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	32.4%	33.8%	29.4%	24.0%	26.5%	-	-	-	-	28.9%	26.8%	22.8%	-	-
E1	DEPRECIATION	In Rs Cr	7.42	14.09	10.89	11.00	8.80	89.8%	-22.7%	1.0%	-20.0%	2.06	1.98	2.67	-3.5%	-25.6%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.01	0.11	0.10	0.19	-	-	-	-	0.04	(0.06)	0.29	-	-
F1	SEGMENT PROFIT	In Rs Cr	26.00	15.14	13.41	7.72	12.88	-41.8%	-11.4%	-42.4%	66.8%	3.63	4.16	2.52	14.8%	65.3%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	25.2%	17.5%	16.3%	9.9%	15.9%	-	-	-	-	18.5%	18.0%	11.7%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	26.00	15.14	13.41	7.72	12.88	-41.8%	-11.4%	-42.4%	66.8%	3.63	4.16	2.52	14.8%	65.3%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		25.2%	17.5%	16.3%	9.9%	15.9%	-	-	-	-	18.5%	18.0%	11.7%	-	-

OTHERS - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2018-19	2019-20	2020-21	2021-22	2022-23	19 vs 20	20 vs 21	21 vs 22	22 vs 23	Dec'22	Mar'23	Mar'22	QoQ	YoY
A1	Net Turnover	In Rs Cr	50.24	48.92	43.47	53.08	55.80	-2.6%	-11.1%	22.1%	5.1%	11.87	12.75	13.75	7.5%	-7.2%
A2	Add: Other Operating Incomes	In Rs Cr	0.66	0.02	0.01	0.01	0.02	-	-	-	-	0.01	0.00	0.01	-	-
A3	TOTAL INCOME	In Rs Cr	50.90	48.94	43.47	53.10	55.82	-3.9%	-11.2%	22.1%	5.1%	11.88	12.76	13.76	7.4%	-7.3%
B1	GROSS PROFIT	In Rs Cr	8.29	9.01	11.36	13.53	12.07	8.7%	26.0%	19.1%	-10.8%	2.98	3.39	2.88	13.6%	17.7%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	16.3%	18.4%	26.1%	25.5%	21.6%	-	-	-	-	25.1%	26.6%	20.9%	-	-
C1	EBITDA	In Rs Cr	2.75	2.40	5.97	7.35	4.74	-12.9%	149.4%	23.1%	-35.6%	1.51	0.89	0.97	-41.0%	-8.2%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	5.4%	4.9%	13.7%	13.9%	8.5%	-	-	-	-	12.7%	7.0%	7.0%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	3.36	2.50	5.79	7.06	4.85	-25.6%	131.6%	22.0%	-31.3%	1.48	0.80	0.88	-45.8%	-9.1%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	6.6%	5.1%	13.3%	13.3%	8.7%	-	-	-	-	12.4%	6.3%	6.4%	-	-
E1	DEPRECIATION	In Rs Cr	0.01	0.02	0.03	0.03	0.03	-	-	-	-	0.01	0.01	0.01	-	-
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	-	-	-	0.04	-	-	-	-	-	0.01	-0.01	-	-
F1	SEGMENT PROFIT	In Rs Cr	2.74	2.37	5.94	7.33	4.75	-13.4%	150.4%	23.3%	-35.1%	1.50	0.89	0.95	-40.4%	-6.0%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	5.4%	4.8%	13.7%	13.8%	8.5%	-	-	-	-	12.6%	7.0%	6.9%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	0.61	0.10	(0.18)	(0.29)	0.11	-	-	-	-	(0.03)	(0.09)	(0.09)	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	3.35	2.48	5.76	7.04	4.86	-26.1%	132.5%	22.2%	-30.9%	1.47	0.80	0.86	-45.3%	-6.6%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		6.6%	5.1%	13.2%	13.2%	8.7%	-	-	-	-	12.4%	6.3%	6.3%	-	-

CAPEX DETAILS

Particulars	2014-15 to 2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	Total
MDF - Hoshiarpur Plant	335.62	13.65	4.82	1.42	-	-	-	-	355.51
MDF - Expansion at Hoshiarpur	-	-	-	15.74	129.84	109.62	-	-	255.20
MDF - Greenfield at Andhra Pradesh *	-	-	-	-	36.05	145.73	500.00	18.22	700.00
Laminates - Greenfield at Andhra Pradesh *	-	-	-	-	-	66.22	125.00	8.78	200.00
Plywood at Punjab	-	-	-	-	-	10.33	139.67	-	150.00
Particle Board - Greenfield at Chennai						58.80	200.00	241.20	500.00
Solar Plant		-	-	-	8.68	0.70	-	-	9.38
Particle Board	60.53	-	-	-			-	-	60.53
Laminate	48.05	15.62	9.72	17.04	10.90	25.85	30.00	30.00	187.18
Gabon - Veneer Unit	-	5.89	10.19	2.70	3.43	-	-	-	22.21
Solar Panel Project	4.80	22.94	0.84	-	-	-	-	-	28.58
CFS	20.08	12.63	30.67	0.42	0.63	18.66	-	-	83.09
Corporate Office + Interior Work	75.26	34.87	-14.97	1.50	5.54	-	-	-	102.20
Joka Unit	22.74	9.56	3.41	7.92	17.36	17.03	-	-	78.02
Gandhidham Unit	18.10	1.60	0.52	1.04	4.88	8.08	-	-	34.22
Karnal Unit	6.68	4.98	1.48	1.12	7.11	10.62	-	-	31.99
Guwahati Unit	24.98	6.16	2.31	6.97	7.17	6.61	-	-	54.20
Chennai Unit	16.17	22.46	5.07	6.58	16.00	19.68	-	-	85.96
Others	7.08	2.41	3.62	0.57	5.83	11.89	50.00	50.00	131.40
TOTAL	640.09	152.77	57.68	63.02	253.42	509.82	1,044.67	348.20	3,069.67

Note: *MDF and Laminate greenfield project shall be undertaken through Century Panels Ltd. which is 100% subsidiary of Century Plyboards (India) Ltd

TERM LOAN PROJECTION

Rs. Crores

PARTICULARS	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25
OPENING							
- ECB	118.15	102.81	78.67	50.21	24.47	-	-
- Buyer's Credit - PB & Others	11.61	-	-	-	-	-	-
- Buyer's Credit - MDF	82.12	41.09	-	-	55.81	72.95	72.95
- Rupee Term Loan	82.68	68.30	-	-	-	-	-
Total	294.56	212.20	78.67	50.21	80.28	72.95	72.95
ADDIDITIONS							
- ECB	63.90	-	-	-	-	-	-
- Buyer's Credit - PB & Others	-	-	-	-	-	-	-
- Buyer's Credit - MDF	-	-	-	55.81	17.14	-	-
- Rupee Term Loan	-	-	-	-	-	-	-
Total	63.90	-	-	55.81	17.14	-	-
REPAYMENTS							
- ECB	79.24	24.14	28.46	25.74	24.47	-	-
- Buyer's Credit - PB & Others	11.61	-	-	-	-	-	-
- Buyer's Credit - MDF	41.03	41.09	-	-	-	-	72.95
- Rupee Term Loan	14.38	68.30	-	-	-	-	-
Total	146.26	133.53	28.46	25.74	24.47	-	72.95
CLOSING BALANCE	Reinstated	Reinstated	Reinstated	Reinstated	Reinstated		
- ECB	102.81	78.67	50.21	24.47	-	-	-
- Buyer's Credit - PB & Others	-	-	-	-	-	-	-
- Buyer's Credit - MDF	41.09	-	-	55.81	72.95	72.95	-
- Rupee Term Loan	68.30	-	-	-	-	-	-
Total	212.20	78.67	50.21	80.28	72.95	72.95	-
Add : Other Capex Buyers Credit	-	-	-	-	-	-	-
Less : Current Maturities	45.10	27.17	26.48	24.48	-	-	-
Add : Financial Lease & Other Debits	6.26	1.43	0.06	0.32	0.18	-	-
Long Term Borrowings	173.36	52.93	23.79	56.12	73.13	72.95	-

FUND FLOW STATEMENT

Rs. Crores

SUMMARY	FY 2019	FY 2020	FY 2021	FY 2022	Q1FY23	Q2FY23	Q3FY23	Q4FY23	FY 2023
OPENING CASH/CASH EQUIVALENT	16.51	22.61	21.22	186.01	249.27	270.42	263.95	271.36	249.27
ADD: OPERATIONAL CASH INFLOW / (OUTFLOW)	260.02	212.28	244.75	242.60	98.47	113.20	126.42	69.80	407.89
LESS: DIVIDEND PAYMENTS	26.74	53.57	0.00	22.22	0.00	33.33	0.00	0.00	33.33
LESS: LONG TERM NET CASH OUTFLOW	227.18	160.10	79.96	157.12	77.32	86.34	119.01	81.52	364.19
CLOSING CASH/CASH EQUIVALENT	22.61	21.22	186.01	249.27	270.42	263.95	271.36	259.64	259.64

OPERATIONAL CASH FLOW	FY 2019	FY 2020	FY 2021	FY 2022	Q1FY23	Q2FY23	Q3FY23	Q4FY23	FY 2023
INFLOWS									
Cash Profit (PAT + Depreciation + OCI + Impairment)	207.95	225.37	254.14	389.73	113.52	139.97	100.85	133.71	488.05
Increase of Short Term Borrowings	203.33	0.00	17.96	0.00	26.07	0.00	1.52	39.75	64.70
Increase of Buyers Credit	0.00	32.05	0.00	48.21	0.00	4.89	0.00	17.91	11.09
Increase in Loan from Related Parties	0.00	96.16	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Increase of Payables	0.00	0.00	52.86	40.59	0.00	1.43	18.24	9.24	29.09
Decrease of Raw Material Inventory	0.00	34.52	0.00	0.00	1.40	0.00	1.18	0.00	0.00
Decrease of Finished Goods Inventory	0.00	12.35	34.74	0.00	0.00	36.55	4.13	13.60	38.85
Decrease in Receivables	20.91	35.39	0.00	0.00	0.00	0.00	26.41	0.00	0.00
Decrease in other operational assets	20.38	32.88	0.00	0.00	0.00	0.00	3.11	0.00	0.00
Increase in other operational liabilities	25.70	0.00	43.10	0.00	0.00	0.00	0.00	30.36	0.00
Increase in Income Tax provision	0.00	8.17	8.64	0.00	17.90	0.00	0.00	5.20	0.00
Sub Total	478.27	476.89	411.44	478.53	158.89	182.84	155.44	249.77	631.78

OUTFLOWS	FY 2019	FY 2020	FY 2021	FY 2022	Q1FY23	Q2FY23	Q3FY23	Q4FY23	FY 2023
Decrease of Short Term Borrowings	0.00	255.15	0.00	5.32	0.00	2.64	0.00	0.00	0.00
Decrease in Buyers Credit	141.56	0.00	17.38	0.00	7.29	0.00	4.42	0.00	0.00
Decrease in Loan from Related Parties	0.00	0.00	96.16	0.00	0.00	0.00	0.00	0.00	0.00
Decrease in Payables	13.93	1.42	0.00	0.00	-0.18	0.00	0.00	0.00	0.00
Decrease in other operational liabilities	0.00	8.04	0.00	3.27	12.97	19.76	5.98	0.00	8.35
Increase of Receivables	0.00	0.00	38.85	51.86	16.58	4.94	0.00	40.70	35.81
Increase in Raw Material Inventory	52.37	0.00	10.80	53.21	0.00	24.00	0.00	31.15	52.57
Increase of Finished Goods Inventory	10.39	0.00	0.00	106.16	15.43	0.00	0.00	0.00	0.00
Increase in Current Tax Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3.37	3.37
Increase of Other Operational Assets	0.00	0.00	3.50	1.28	8.33	11.84	0.00	104.75	121.81
Decrease in Income Tax provision	0.00	0.00	0.00	14.83	0.00	6.46	18.62	0.00	1.98
Sub Total	218.25	264.61	166.69	235.93	60.42	69.64	29.02	179.97	223.89
NET OPERATIONAL CASH INFLOW / (OUTFLOW)	260.02	212.28	244.75	242.60	98.47	113.20	126.42	69.80	407.89

FUND FLOW STATEMENT - continued

Rs. Crores

LONG TERM CASH FLOW	FY 2019	FY 2020	FY 2021	FY 2022	Q1FY23	Q2FY23	Q3FY23	Q4FY23	FY 2023
INFLOWS									
Long Term Borrowings									
- Rupee Term Loan & Finance Lease	4.27	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
- Foreign Currency Loan	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
- Buyers Credit	0.00	0.00	0.00	55.81	4.71	7.03	4.64	0.76	17.14
Myanmar Assets Sale								10.12	10.12
Increase in Non Current Liabilities	0.00	27.31	0.00	18.68	1.04	0.00	0.00	4.56	3.36
Decrease in MAT Credit	0.00	0.00	11.72	58.81	0.00	0.00	0.00	0.00	0.00
Decrease in Deferred Tax Assets	25.00	3.73	3.99	0.00	0.00	1.01	0.00	0.00	0.00
Decrease in Share Application Money	0.00	15.86	0.00	0.00	0.00	0.00	0.22	1.51	0.00
Decrease in Long Term Loans & Advances	0.32	2.45	0.76	0.14	0.00	0.43	0.00	7.24	2.59
Sub Total	29.59	49.35	16.47	133.44	5.75	8.47	4.86	24.19	33.21

OUTFLOWS	FY 2019	FY 2020	FY 2021	FY 2022	Q1FY23	Q2FY23	Q3FY23	Q4FY23	FY 2023
Repayment of Long Term Borrowings									
- Rupee Term Loan & Finance Lease	14.38	73.51	4.55	1.13	0.04	0.04	0.04	0.03	0.15
- Foreign Currency Loan (Including Forex Fluctuation)	15.06	24.25	28.46	25.73	6.11	6.73	7.29	4.35	24.48
- Buyers Credit	60.72	41.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Fixed Assets Investments	133.56	54.66	53.73	209.15	55.01	42.23	64.83	97.38	259.45
Investment in Subsidiaries	1.75	15.89	3.19	37.85	20.90	43.50	44.97	3.95	113.32
Increase in MAT Credit	17.47	0.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Increase in Deferred Tax Assets	0.00	0.00	0.00	16.70	1.01	0.00	0.00	0.00	0.00
Increase in Long Term Loans & Advances	0.00	0.00	0.00	0.00	0.00	0.00	5.08	0.00	0.00
Decrease in Non Current Liabilities	8.28	0.00	6.50	0.00	0.00	0.58	1.66	0.00	0.00
Share Application money to Subsidiaries	5.55	0.00	0.00	0.00	0.00	1.73	0.00	0.00	0.00
Sub Total	256.77	209.45	96.43	290.56	83.07	94.81	123.87	105.71	397.40
NET LONG TERM CASH OUT FLOW / (INFLOW)	227.18	160.10	79.96	157.12	77.32	86.34	119.01	81.52	364.19

FOREX EXPOSURE

PARTICULARS	31.03.2019	31.03.2020	31.03.2021	31.03.2022	30.06.2022	30.09.2022	31.12.2022	31.03.2023	31.03.23 vs 31.12.22	
									Diff	Diff %
AVERAGE FOREX BOOKING RATES @ Rs.										
- USD	64.04	72.94	71.26	75.14	76.33	77.28	77.14	78.33	1.19	1.5%
- EURO	81.73	80.61	83.41	82.84	81.97	80.89	82.32	86.28	3.96	4.8%
FOREX REINSTATEMENT RATES @ Rs.										
- USD	69.17	75.39	73.50	75.81	78.94	81.55	82.79	82.22	(0.57)	-0.7%
- EURO	77.70	83.05	86.10	84.66	82.58	80.11	88.15	89.61	1.46	1.7%
EXPOSURE										
- USD (Million) Working Capital (Net of Advances and Receivable)	(1.85)	0.89	(2.54)	8.56	5.87	7.04	3.18	3.94	0.76	23.9%
- USD (Million) Capex Buyers Credit				6.39	6.49	7.27	7.46	7.58	0.12	1.6%
- USD (Million) Total ECB	14.86	10.44	6.83	3.23	2.33	1.43	0.53	-	(0.53)	-100.0%
- Total USD (Million)	13.01	11.32	4.29	18.18	14.68	15.74	11.17	11.52	0.35	3.2%
- EURO (Million)	2.09	2.19	(0.24)	0.24	0.56	1.09	1.72	3.04	1.31	76.2%
- EURO (Million) Capex Buyers Credit				0.87	1.13	1.03	1.18	1.18	0.00	0.0%
EQUIVALENT INR (In Rs. Crores)										
- Working Capital - USD	(12.81)	6.69	(18.67)	64.88	46.36	57.41	26.32	32.37	6.05	23.0%
- Capex Buyers Credit - USD				48.45	51.21	59.28	61.77	62.36	0.59	1.0%
- ECB - USD	102.81	78.67	50.21	24.47	18.37	11.63	4.35	-	(4.35)	-100.0%
- Total - USD	90.00	85.36	31.54	137.80	115.94	128.33	92.44	94.73	2.29	2.5%
- EURO	16.26	18.20	(2.04)	2.07	4.63	8.70	15.19	27.21	12.02	79.1%
- Capex Buyers Credit - EURO	-	-	-	7.36	9.31	8.27	10.42	10.59	0.17	1.7%
- Other Currencies	3.31	2.48	0.84	1.57	1.69	2.38	1.45	1.51	0.06	4.1%
- Advance to Capex Suppliers - PB								-26.55	(26.55)	-
TOTAL (In Rs. Crores)	109.57	106.04	30.35	148.79	131.57	147.68	119.50	107.49	(12.01)	-10.0%
Nature of Exposure (In Rs. Crores)										
- ECB	102.81	78.67	50.21	24.47	18.37	11.63	4.35	-	(4.35)	-100.0%
- Buyers' Credit - Capex	41.09	-	-	55.81	60.52	67.55	72.19	72.95	0.77	1.1%
- Working Capital (Net of Advances)	(34.33)	27.37	(19.87)	68.51	52.68	68.49	42.97	34.54	(8.43)	-19.6%
TOTAL (In Rs. Crores)	109.57	106.04	30.35	148.79	131.57	147.68	119.50	107.49	(12.01)	-10.0%
EXPOSURE SUMMARY										
- USD	82%	81%	104%	93%	88%	87%	77%	88%		
- EURO	15%	17%	-7%	6%	11%	11%	21%	35%		
- Other Currencies	3%	2%	3%	1%	1%	2%	1%	-23%		
FOREX LOSS/(GAIN) SUMMARY (Rs. Crs)										
Treated as Borrowing Cost	9.22	7.90	(0.59)	2.54	2.08	3.28	4.11	4.73		
Taken in Segment Profit or in EBIDTA	7.07	(2.05)	(5.95)	(6.08)	(0.08)	1.79	4.14	0.70		
TOTAL In Rs. Crores	16.29	5.85	(6.54)	(3.54)	2.00	5.07	8.25	5.43		
Realized - Loss / (Gain)	9.89	(1.59)	(4.24)	(4.46)	0.19	0.05	1.64	1.67		
Unrealized - Loss / (Gain)	6.40	7.44	(2.30)	0.92	1.81	5.02	6.61	3.76		
Total - Loss / (Gain)	16.29	5.85	(6.54)	(3.54)	2.00	5.07	8.25	5.43		

SUMMARY - CONSOLIDATED FINANCIALS - Q4FY23

Particulars	Century Ply Standalone	SUBSIDIARIES													Consolidated Total
		Auro Sundaram	Auro - NCI	Century Singapore	Singapore NCI	Ara, Arham, Apnapan, Adonis	Ara, Arham, Adonis, Apn, NCI	Century Infotech	Infotech NCI	Century Myanmar	Century Myanmar - NCI	Century MDF, Panel, Infra & Port	Century Gabon	Century Gabon - Adj	
Revenue from Operations	961.80	39.79	-39.29	0.03	-	-	-	-	-	0.04	-0.08	-	9.10	-3.95	967.44
EXPENSES less Other Income	785.60	38.72	-39.29	0.16	-	-	-	0.19	-	0.23	-1.39	-0.41	7.71	-3.95	787.57
IMPAIRMENT LOSS	-0.12	-	-	-	-	-	-	-	-	-	0.12	-	-	-	-
EBITDA	176.32	1.07	-	-0.13	-	-	-	-0.19	-	-0.19	1.19	0.41	1.39	-	179.87
IMPAIRMENT LOSS	-0.12	-	-	-	-	-	-	-	-	-	0.12	-	-	-	-
EBITDA without Extra - Ordinary item	176.20	1.07	-	-0.13	-	-	-	-0.19	-	-0.19	1.31	0.41	1.39	-	179.87
Depreciation and Amortisation Expense	18.72	0.71	-	0.14	-	-	-	0.01	-	-	-	-	0.44	-	20.02
EBIT	157.60	0.36	-	-0.27	-	-	-	-0.20	-	-0.19	1.19	0.41	0.95	-	159.85
Finance Cost	4.09	0.37	-	0.01	-	-	-	-	-	-	-	-	0.01	-	4.48
PBT	153.51	-0.01	-	-0.28	-	-	-	-0.20	-	-0.19	1.19	0.41	0.94	-	155.37
Tax Expenses	40.71	-0.08	-	-	-	-	-	-	-	-	-	0.13	-	-	40.76
PAT	112.80	0.07	-	-0.28	-	-	-	-0.20	-	-0.19	1.19	0.28	0.94	-	114.61
Century Ply - Shareholding	100%	51%	-	90.68%	-	80%	-	99.99%	-	100%		100%	100%	-	-
Percentage - Minority Interest	-	-	49%	-	9.32%	-	20%	-	0.01%	-		-	-	-	-
Non controlling interest	-	-	0.03	-0.07	-0.03	-	-	-	-0.00	-	-	-	-	-	-0.06
Equity holders of the Parent	112.80	0.07	-0.03	-0.21	0.03	-	-	-0.20	0.00	-0.19	1.19	0.28	0.94	-	114.67

SUMMARY - CONSOLIDATED FINANCIALS - FY 2022-23

Particulars	Century Ply Standalone	SUBSIDIARIES													Consoli- dated Total
		Auro Sundara m	Auro - NCI	Century Singapor e	Singapor e NCI	Ara,Arha m, Apnapan , Adonis	Ara, Arham, Adonis, Apn, NCI	Century Infotech	Infotech NCI	Century Myanma r	Century Myanma r - NCI	Century MDF, Panel, Infra & Port	Century Gabon	Century Gabon - Adj	
Revenue from Operations	3,620.65	136.72	-136.11	1.14					-	5.93		-	37.80	-19.57	3,646.56
EXPENSES less Other Income	2,989.55	130.55	-136.11	0.61				0.19	-	44.22	-1.31	0.17	31.90	-19.57	3,040.20
IMPAIRMENT LOSS	49.25	-	-	-	-	-	-	-	-	-	-49.25	-	-	-	-
EBITDA	581.85	6.17	-	0.53	-	-	-	-0.19	-	-38.29	50.56	-0.17	5.90	-	606.36
IMPAIRMENT LOSS	49.25	-	-	-	-	-	-	-	-	-	-49.25	-	-	-	-
EBITDA without Extra - Ordinary item	631.10	6.17	-	0.53	-	-	-	-0.19	-	-38.29	1.31	-0.17	5.90	-	606.36
Depreciation and Amortisation Expense	72.38	2.84		0.57				0.01					1.71		77.51
EBIT	509.47	3.33	-	-0.04	-	-	-	-0.20	-	-38.29	50.56	-0.17	4.19	-	528.85
Finance Cost	15.36	1.54		0.02						0.01			0.04		16.97
PBT	494.11	1.79	-	-0.06	-	-	-	-0.20	-	-38.30	50.56	-0.17	4.15	-	511.88
Tax Expenses	127.27	0.42	-	-	-	-	-	-	-	-	-	0.13	-	-	127.82
PAT	366.84	1.37	-	-0.06	-	-	-	-0.20	-	-38.30	50.56	-0.30	4.15	-	384.06
Century Ply - Shareholding	100%	51%	-	90.68%	-	80%	-	99.99%	-	100%		100%	100%	-	-
Percentage - Minority Interest	-	-	49%	-	9.32%	-	20%	-	0.01%	-		-	-	-	-
Non controlling interest	-	-	0.67	0.09	-0.01	-	-	-	-0.00	-	-	-	-	-	0.76
Equity holders of the Parent	366.84	1.37	-0.67	-0.15	0.01	-	-	-0.20	0.00	-38.30	50.56	-0.30	4.15	-	383.30



Thank You

