

# CENTURY PLYBOARDS

## Margin improvement supports profit growth

India Equity Research | Home Decor

Century Plyboards (CPBI) reported Q1FY20 numbers above estimates led by margin expansion in plywood (14.9% against estimate of 12%) and MDF (18.4% versus estimate of 11%) as volume growth remained muted. Margin expansion is driven by a stable INR, lower raw material prices (mainly chemicals) and increasing operating leverage (mainly MDF). Management highlighted the tough industry environment amid lacklustre demand, but maintained the FY20 guidance of 10%-plus revenue growth and 15% EBITDA margin. We cautiously assume EBITDA margin of 13.4% and are keeping FY20/21E EPS unchanged. Maintain 'BUY' with a TP of INR214 based on 20x September 2021E EPS.

### Q1FY20: Key highlights

1) The plywood segment surprised with an EBIT margin of 14.9% versus 12% expectation; volume growth came in muted at merely 1% YoY. 2) The MDF segment surprised positively as volumes shot up 39% YoY and 16% QoQ coupled with a spike in EBIT margin to 18.4% versus the expectation of 11%. 3) Laminates' revenue growth at 17% YoY and margins at 9% came in largely in line with our estimates. 4) CFC business continues to be impacted by higher competitive intensity, which dragged revenue and EBIT by 26% YoY and 62% YoY, respectively, largely in line with estimates.

### Margin expansion in plywood and MDF segment drives profitability

Margin expansion in the plywood and MDF segments stands out; it was led by a stable INR, lower raw material prices (mainly chemicals), and increasing operating leverage (mainly in MDF). Management expects margins to sustain. Furthermore, to strengthen its position in the MDF and particle board businesses, CPBI is mulling greenfield expansion in UP at capex of INR4-4.5bn over the 15-18 months.

### Outlook and valuation: Focus on market share gain; maintain 'BUY'

Though we recognise challenging conditions are weighing on the home decor industry, we maintain 'BUY' on CPBI given the large unorganised market in plywood and potential strong growth in the MDF segment. We estimate CPBI would clock robust EPS CAGR of 35% over FY19-21E and 22% RoCE by FY21E. Maintain 'BUY' with a TP of INR214 based on 20x September 2021E EPS. The stock is trading at an attractive 14.3x FY20E and 10.8x FY21E EPS.

#### Financials

(INR mn)

Year to March	Q1FY20	Q1FY19	% Chg	Q4FY19	% Chg	FY19	FY20E	FY21E
Net revenues	5,737	5,373	6.8	5,832	(1.6)	22,804	26,066	29,381
EBITDA	926	865	7.0	637	45.5	3,016	3,492	4,269
Adjusted Profit	481	454	6.1	342	40.9	1,485	2,049	2,714
Adjusted Diluted EPS	2.2	2.0	6.1	1.5	40.9	6.7	9.2	12.2
Diluted P/E (x)						19.8	14.3	10.8
EV/EBITDA (x)						11.3	9.7	7.7
ROAE (%)						15.9	18.9	21.1

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#### EDELWEISS RATINGS

Absolute Rating	BUY
Investment Characteristics	Growth

#### MARKET DATA (R: CNTP.BO, B: CPBI IN)

CMP	: INR 132
Target Price	: INR 214
52-week range (INR)	: 238 / 112
Share in issue (mn)	: 222.2
M cap (INR bn/USD mn)	: 29 / 422
Avg. Daily Vol. BSE/NSE ('000)	: 238.0

#### SHARE HOLDING PATTERN (%)

	Current	Q4FY19	Q3FY19
Promoters *	72.7	72.7	72.7
MF's, FI's & BKs	6.8	7.3	6.2
FII's	7.7	7.7	8.7
Others	12.7	12.3	12.4
* Promoters pledged shares (% of share in issue)	:		NIL

#### PRICE PERFORMANCE (%)

	BSE Midcap Index	Stock	Stock over Index
1 month	(8.3)	(31.3)	(23.0)
3 months	(7.0)	(29.8)	(22.8)
12 months	(16.7)	(52.7)	(36.0)

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**Q1FY20 conference call: Key highlights**

**Outlook:** Management is confident of more than 10% growth in consolidated revenue with an EBITDA margin of ~15% in FY20. The real estate scenario continues to worsen, and the company is hopeful of strong growth once the macroeconomic environment improves. Furthermore, the company remains confident of the shift from unorganised to organised upon strict implementation of GST.

**Q1FY20 performance:** Net sales grew 7% YoY to INR5.7bn, below our INR5.9bn estimate. The undershoot is attributable to flat sales in the plywood segment (5% growth estimate) and particle board (INR249mn versus INR270mn). On the other hand, MDF (INR919mn versus INR850mn) and CFS (INR225mn versus INR214mn) turned in stronger-than-expected performance. The laminates segment's revenue (INR1.07bn versus INR1.1bn expected) came in line with our estimate.

Furthermore, EBITDA margins largely remained stable YoY and increased 52bps QoQ to 16.1% above our 13.4% estimate. This was led by margin expansion in the plywood (14.9% versus 12% expectation), MDF (18.4% versus 11% expectation) and particle board (22% versus 18% expectation) segments. In other segments, margins came in line with our expectations: laminates 9% and CFS 17.4%. Resulting EBITDA thus increased by 7% YoY at INR926mn above our estimate of INR793mn. Furthermore, despite EBITDA coming in 17% above our estimate, PAT stood 10% higher than expected due to a higher tax rate. The tax rate for the quarter stood 29% above our estimate of 23%.

**Plywood:** The plywood division reported flat revenue YoY as both volumes and realisations remained largely stable on a YoY basis. Furthermore, EBIT margin at 14.9%, down 270bps YoY and up 360bps QoQ came in above our estimate of 12%. Resulting EBIT at INR470mn came in above our estimate of INR400mn. The sharp increase in margins was led by cost-cutting and lower raw material prices, particularly chemicals' and face veneers'. Going ahead as well, management expects margins to sustain at more than 14% in FY20 and improve in FY21. The share of premium segment stood at 45% of overall plywood division and the share of SAINIK stood at 30% of the overall division.

**Laminates:** Revenue jumped 17% YoY led by a 7% increase in volume coupled with an increase in realisation. EBIT margin increased 40bps YoY and 120bps QoQ at 9%, largely in line with estimates. Going forward, management expects margins to continue to pick up gradually.

**MDF:** Revenue came in at INR919mn, higher than our expectation of INR850mn. Furthermore, the company reported an EBIT profit of INR169mn versus our INR94mn estimate. The higher-than-expected revenue and margin was led by 39% YoY and 16% QoQ volume due to optimum utilisation and price hike in the thick MDF segment (75% of total MDF sales). The company expects 90% utilisation for this segment in FY20.

**CFS business:** Revenue declined 26% YoY to INR225mn impacted by intense competition, but came in higher than our expectation of INR214mn. Volumes for the division were down 22% YoY. Furthermore, EBIT margin fell to 17% from 34% in the corresponding quarter last year. The segment continues to get was impacted by lower traffic growth at the Calcutta port and increased competitive intensity following the entry of two new players.

**Greenfield capacity expansion at UP:** Given optimum capacity utilisation of its MDF and particle board plant, CPBI is planning a greenfield expansion of 500CBM per day each for MDF and particle board in UP at capex of INR4–4.5bn to be incurred over the next 18 months.

**Laos investment may be written-off:** The company has invested INR762.5mn in Laos for raw material security. According to a communique dated 10 June, 2019, the Laos government has asked to ensure production of finished goods, i.e. plywood instead of face veneer. Management is studying the viability of the project; if management decides to exit these projects, there will be losses that cannot be ascertained at this point of time.

**Investments in Gabon:** Management is adding capacity in Gabon and believes the cost of procuring face veneer would be lower than sourcing it from other countries. The facility – being set up at total cost of INR200–250mn – is likely to start production from December 2019.

**Table 1: Segmental snapshot**

Year to March	Q1FY20	Q1FY19	YoY(%)	Q4FY19	QoQ(%)
<b>Revenues</b>					
Plywood and Allied Products	3,157	3,179	(0.7)	3,235	(2.4)
Laminate and Allied Products	1,071	915	17.1	1,231	(13.0)
MDF	919	699	31.5	760	20.9
Particle Board	249	182	36.5	241	3.2
Container Freight Station Services	225	304	(26.0)	219	2.7
Others	125	99	25.9	154	(18.6)
<b>Total</b>	<b>5,746</b>	<b>5,378</b>	<b>6.8</b>	<b>5,840</b>	<b>(1.6)</b>
<b>EBIT</b>					
Plywood and Allied Products	470	554	(15.1)	365	28.7
Laminate and Allied Products	96	78	23.0	96	0.4
MDF	169	47	262.6	63	168.4
Particle Board	56	38	44.7	50	10.7
Container Freight Station Services	39	103	(62.0)	32	21.0
Others	8	0	n.m.	11	(29.1)
<b>Total</b>	<b>838</b>	<b>821</b>	<b>2.1</b>	<b>618</b>	<b>35.6</b>
<b>Margins</b>					
Plywood and Allied Products	14.9	17.4		11.3	
Laminate and Allied Products	9.0	8.5		7.8	
MDF	18.4	6.7		8.3	
Particle Board	22.4	21.1		20.9	
Container Freight Station Services	17.4	33.9		14.8	
Others	6.5	0.4		7.4	
<b>Total</b>	<b>14.6</b>	<b>15.3</b>		<b>10.6</b>	

n.m. - not meaningful

Source: Company, Edelweiss research

## Financial snapshot

(INR mn)

Year to March	Q1FY20	Q1FY19	% change	Q4FY19	% change	FY19	FY20E	FY21E
Net revenues	5,737	5,373	6.8	5,832	(1.6)	22,804	26,066	29,381
Staff costs	845	790	6.9	837	1.0	3,456	3,871	4,451
Other expenses	1,045	963	8.5	1,330	(21.4)	4,822	5,418	6,097
EBITDA	926	865	7.0	637	45.5	3,016	3,492	4,269
Depreciation	169	108	56.4	143	18.4	595	572	667
EBIT	757	757	0.0	494	53.3	2,421	2,920	3,602
Interest	90	134	(33.4)	94	(4.5)	469	335	302
Other income	11	6	96.9	29	(60.8)	71	82	99
Profit before tax	679	628	8.0	429	58.2	2,023	2,667	3,398
Provision for taxes	197	175	12.9	87	126.0	535	613	680
Minority interest	-	-	-	-	-	4	5	5
Reported net profit	481	454	6.1	342	40.9	1,485	2,049	2,714
Adjusted Profit	481	454	6.1	342	40.9	1,485	2,049	2,714
Diluted shares (mn)	223	223	-	223	-	223	223	223
Adjusted Diluted EPS	2.2	2.0	6.1	1.5	40.9	6.7	9.2	12.2
Diluted P/E (x)	-	-	-	-	-	19.8	14.3	10.8
EV/EBITDA (x)	-	-	-	-	-	11.3	9.7	7.7
ROAE (%)	-	-	-	-	-	15.9	18.9	21.1
<b>As % of net revenues</b>	<b>1</b>	<b>1</b>		<b>1</b>		<b>1</b>	<b>1</b>	<b>1</b>
Employee cost	14.7	14.7		14.3		15.2	14.8	15.2
Other expenses	18.2	17.9		22.8		21.1	20.8	20.8
EBITDA	16.1	16.1		10.9		13.2	13.4	14.5
Reported net profit	8.4	8.4		5.9		6.5	7.9	9.2

## Company Description

CPBI is the largest plywood manufacturer in India with 25% share in the organised plywood market. The company is also India's third largest laminate producer with 7.2mn units capacity. With entry in MDF and particle boards segments, CPBI has become the only domestic integrated player in the wood and panel industry with presence across plywood, laminates, veneer and particle boards. Further, the company is extending its brand presence to panel products like PVC sheets, cement fibre boards and allied products like wooden flooring & doors by offering complete bouquet of wood panel products.

## Investment Theme

Century Plyboards (CPBI) is an integrated player with presence in plywood, laminates, and particle boards. The company has aggressively expanded presence in fast-growing segments like medium-end plywood (via Sainik brand) & laminates and successfully leveraged its strong brand & distribution network to expand product basket to MDF and other associated products. CPBI has also prudently ensured raw material supply by procuring it from diverse geographies. We estimate CPBI, underpinned by strong business model, to post revenue, EBITDA and PAT CAGR of 13%, 9% and 22%, respectively, over FY18-20. Moreover, improvement in RoCE to 23% from 18% and strong cash flow generation entails robust rerating potential, in line with premium valuations enjoyed by peers in the home décor space.

## Key Risks

**Raw material security:** Raw material security acts as a strong entry barrier as procuring face veneer or setting up manufacturing units in Myanmar and Laos is a complex process entailing many regulatory approvals.

**Foreign currency risk:** CPBI imports 60-65% of its raw material requirement without entering into forward cover or hedging its forex exposure. Hence, volatility in foreign exchange could impact the company's profitability.

**Lower level of GST compliance by unorganised players:** Historically, the plywood sector has been dominated by unorganised players with slow pace of shift towards the organised segment. Lower level of compliance will not change industry dynamics and organised players may still continue to suffer.

**Excessive competition in MDF could lead to slower volume growth and lower realisations:** CPBI is adding MDF capacity along with significant expansion plans by Action Tesa, Greenply and Rushil Decor. With all the capacities likely to come on stream over the next 2-3 years, the industry may face some pricing pressure till the market absorbs the new capacity.

**Sustained slowdown in realty sector:** Over the past 2-3 years, slowdown in real estate activity has taken a toll on company's growth. However, volumes could face further pressure if the real estate market continues to remain weak.

## Financial Statements

## Key Assumptions

Year to March	FY18	FY19	FY20E	FY21E
<b>Macro</b>				
GDP(Y-o-Y %)	6.7	7.1	7.1	7.3
Inflation (Avg)	3.6	3.7	4.0	4.5
Repo rate (exit rate)	6.0	6.3	5.8	5.8
USD/INR (Avg)	64.5	70.0	72.0	72.0
<b>Sector</b>				
Org.Sector growth (%) (Sector)	29.6	29.6	29.6	-
Unorg. Sector growth (%) (Sector)	5.9	4.8	3.3	-
Industry Value wise growth (%)	11.0	11.0	11.0	11.0
Industry Org.Sector growth (%)	15.6	15.6	15.6	15.6
Industry Unorg. Sector growth (%)	5.8	5.3	4.7	4.1
<b>Company</b>				
Plywood revenue growth (YoY)	(3.5)	2.1	6.5	10.2
Laminates revenue growth (YoY)	4.9	13.5	9.2	14.8
Logistics revenue growth (YoY)	13.4	3.7	0.2	5.0
MDF revenue growth (YoY)	-	-	12.5	18.8
Plywood EBITDA Margins (%)	13.5	12.7	13.0	14.0
Laminates EBITDA Margins (%)	14.0	8.0	10.0	11.0
Logistics EBITDA margins (%)	38.5	32.4	30.0	32.0
MDF EBITDA margins (%)	18.9	13.0	15.0	17.0
Raw Material (% net rev)	48.7	50.5	51.0	49.6
Employee (% of net rev)	15.5	15.2	14.8	15.2
Sales Promotion as % of N. Sales	2.7	3.5	4.5	4.5
Transport cost as % of N. Sales	5.4	5.4	5.3	5.3
Admin exp (% of rev)	11.3	12.3	11.0	11.0
Dep (% of Avg GFA)	14.5	6.2	5.0	5.4
Int (% of avg G.debt)	6.0	8.8	7.0	7.0
Capex (INR mn)	(2,501)	(1,475)	(622)	(1,225)
Net borrowings (INR mn)	5,612	4,554	4,336	3,341

## Income statement

(INR mn)

Year to March	FY18	FY19	FY20E	FY21E
Net revenue	20,239	22,804	26,066	29,381
Materials costs	9,860	11,509	13,286	14,564
Gross profit	10,380	11,295	12,780	14,817
Employee costs	3,129	3,456	3,871	4,451
Other Expenses	3,940	4,822	5,418	6,097
Operating expenses	7,069	8,279	9,289	10,548
Total operating expenses	16,929	19,788	22,575	25,112
EBITDA	3,311	3,016	3,492	4,269
Depreciation	907	595	572	667
EBIT	2,404	2,421	2,920	3,602
Less: Interest Expense	358	469	335	302
Add: Other income	78.39	71.45	82.17	98.61
Profit Before Tax	2,124	2,023	2,667	3,398
Less: Provision for Tax	463	535	613	680
Less: Minority Interest	31	4	5	5
Add: Exceptional items	-	-	-	-
Reported Profit	1,631	1,485	2,049	2,714
Exceptional Items	-	-	-	-
Adjusted Profit	1,630	1,485	2,049	2,714
Shares o/s (mn)	223	223	223	223
Adjusted Basic EPS	7.3	6.7	9.2	12.2
Diluted shares o/s (mn)	223	223	223	223
Adjusted Diluted EPS	7.3	6.7	9.2	12.2
Adjusted Cash EPS	11.4	9.0	11.8	15.2
Dividend per share (DPS)	1.0	1.3	1.3	1.3
Dividend Payout Ratio(%)	16.4	23.4	17.0	12.8

## Common size metrics

Year to March	FY18	FY19	FY20E	FY21E
Gross margin	51.3	49.5	49.0	50.4
Operating expenses	34.9	36.3	35.6	35.9
Interest Expense	1.8	2.1	1.3	1.0
EBITDA margins	16.4	13.2	13.4	14.5
EBIT margins	11.9	10.6	11.2	12.3
Net Profit margins	8.2	6.5	7.9	9.3

## Growth ratios (%)

Year to March	FY18	FY19	FY20E	FY21E
Revenues	11.3	12.7	14.3	12.7
EBITDA	6.1	(8.9)	15.8	22.2
PBT	(13.3)	(4.8)	31.8	27.4
Adjusted Profit	(6.6)	(8.9)	38.0	32.4
EPS	(6.6)	(8.9)	38.0	32.4

Balance sheet		(INR mn)			
As on 31st March	FY18	FY19	FY20E	FY21E	
Share capital	223	223	223	223	
Reserves & Surplus	8,293	9,527	11,228	13,593	
Shareholders' funds	8,516	9,749	11,450	13,816	
Minority Interest	184	253	253	253	
Long term borrowings	1,669	1,323	1,323	323	
Short term borrowings	4,154	3,493	3,493	3,493	
Total Borrowings	5,824	4,816	4,816	3,816	
Long Term Liabilities	(1)	-	-	-	
Def. Tax Liability (net)	(667)	(615)	(615)	(615)	
<b>Sources of funds</b>	<b>13,855</b>	<b>14,203</b>	<b>15,904</b>	<b>17,270</b>	
Gross Block	8,408	10,876	11,766	12,991	
Net Block	6,475	8,348	8,666	9,225	
Capital work in progress	1,261	268	-	-	
Intangible Assets	15	16	14	14	
Total net fixed assets	7,751	8,633	8,680	9,239	
Non current investments	61	64	64	64	
Cash and Equivalents	211	262	480	475	
Inventories	3,828	4,613	5,096	5,586	
Sundry Debtors	3,572	2,957	3,571	4,186	
Loans & Advances	254	194	194	194	
Other Current Assets	885	780	780	780	
Current Assets (ex cash)	8,538	8,544	9,641	10,746	
Trade payable	1,753	1,595	1,638	1,796	
Other Current Liab	953	1,705	1,322	1,458	
Total Current Liab	2,706	3,300	2,960	3,254	
Net Curr Assets-ex cash	5,832	5,243	6,680	7,492	
<b>Uses of funds</b>	<b>13,855</b>	<b>14,203</b>	<b>15,904</b>	<b>17,270</b>	
BVPS (INR)	38.3	43.8	51.5	62.1	

Free cash flow		(INR mn)			
Year to March	FY18	FY19	FY20E	FY21E	
Reported Profit	1,631	1,485	2,049	2,714	
Add: Depreciation	907	595	572	667	
Interest (Net of Tax)	240	314	225	202	
Others	51	88	33	6	
Less: Changes in WC	(218)	(527)	1,437	812	
Operating cash flow	3,046	3,008	1,441	2,777	
Less: Capex	(2,501)	(1,475)	(622)	(1,225)	
<b>Free Cash Flow</b>	<b>545</b>	<b>1,533</b>	<b>820</b>	<b>1,552</b>	

Cash flow metrics		FY18	FY19	FY20E	FY21E
Year to March					
Operating cash flow		3,046	3,008	1,441	2,777
Financing cash flow		(1,003)	(1,541)	(605)	(1,557)
Investing cash flow		(2,504)	(1,416)	(619)	(1,225)
Net cash Flow		(461)	51	217	(4)
Capex		(2,501)	(1,475)	(622)	(1,225)
Dividend paid		(267)	(348)	(348)	(348)

Profitability and efficiency ratios		FY18	FY19	FY20E	FY21E
Year to March					
ROAE (%)		20.8	15.9	18.9	21.1
ROACE (%)		17.8	17.0	19.2	21.5
Inventory Days		126	134	133	134
ROA		12.3	10.6	13.6	16.4
Debtors Days		63	52	46	48
Payable Days		59	53	44	43
Cash Conversion Cycle		131	133	135	139
Current Ratio		3.2	2.7	3.4	3.4
Debt/EBITDA (x)		1.8	1.6	1.4	0.9
Debt/Equity (x)		0.7	0.5	0.4	0.3
Adjusted Debt/Equity		0.7	0.5	0.4	0.3
Interest Coverage Ratio		6.7	5.2	8.7	11.9
LT debt /Cap empl. (%)		42.0	33.9	30.3	22.1
Debt / Cap employed (%)		56.8	52.8	45.0	37.4

Operating ratios		FY18	FY19	FY20E	FY21E
Year to March					
Total Asset Turnover		1.5	1.6	1.7	1.8
Fixed Asset Turnover		4.2	3.1	3.1	3.3
Equity Turnover		2.6	2.5	2.4	2.3

Valuation parameters		FY18	FY19	FY20E	FY21E
Year to March					
Adj. Diluted EPS (INR)		7.3	6.7	9.2	12.2
Y-o-Y growth (%)		(6.6)	(8.9)	38.0	32.4
Adjusted Cash EPS (INR)		11.4	9.0	11.8	15.2
Diluted P/E (x)		18.0	19.8	14.3	10.8
P/B (x)		3.4	3.0	2.6	2.1
EV / Sales (x)		1.7	1.5	1.3	1.1
EV / EBITDA (x)		10.6	11.3	9.7	7.7
Dividend Yield (%)		0.8	1.0	1.0	1.0

## Peer comparison valuation

Name	Market cap (USD mn)	Diluted P/E (X)		EV / EBITDA (X)		P/B (X)	
		FY20E	FY21E	FY20E	FY21E	FY20E	FY21E
Century Plyboards	422	14.3	10.8	9.7	7.7	2.6	2.1
Asian Granito	96	10.0	9.0	6.2	5.5	1.2	1.1
Greenlam Industries	238	20.9	16.1	10.8	8.8	3.3	2.8
Greenply Industries	245	8.1		4.9		1.4	
Kajaria Ceramics	1,055	28.2	23.9	13.9	11.9	4.3	3.8
Somany Ceramics	184	19.4	13.3	9.7	7.6	1.9	1.7
Median	-	16.9	14.7	9.7	8.2	2.3	2.5
AVERAGE	-	16.8	14.6	9.2	8.3	2.5	2.3

Source: Edelweiss research



## Additional Data

### Directors Data

Sri Sajjan Bhajanka	Chairman & MD	Sri Hari Prasad Agarwal	Vice Chairman & Executive Director
Sri Sanjay Agarwal	Managing Director	Sri Prem Kumar Bhajanka	Managing Director
Sri Vishnu Khemani	Managing Director	Mr. Keshav Bhajanka	Executive Director
Smt. Nikita Bansal	Executive Director	Sri Ajay Baldawa	Executive Director
Sri Manindra Nath Banerjee	Director	Sri Mangi Lal Jain	Director
Mr. Santanu Roy	Director	Mr. Samrendra Mitra	Director
Mr. Asit Pal	Director	Mrs. Mamta Binani	Director
Sri J. P. Dua	Director	Sri Vijay Chhibber	Director

Auditors - Singhi & Co.

*\*as per latest annual report*

### Holding Top -10

	Perc. Holding		Perc. Holding
Government Pension Fund	2.12	Mirae Asset Global Investment	0.79
Norges Bank	2.12	Kotak Mahindra Asset Management	0.62
Aditya Birla Sunlife Asset Management	1.52	HDFC AMC	0.58
Pictet Funds	1.31	Blackrock	0.46
Dimensional Fund Advisors	1.00	Tata AMC	0.45

*\*as per last available data*

### Bulk Deals

Data	Acquired / Seller	B/S	Qty Traded	Price
No Data Available				

*\*as per last available data*

### Insider Trades

Reporting Data	Acquired / Seller	B/S	Qty Traded
01 Jul 2019	Sajjan Bhajanka	Buy	74225.00
01 Jul 2019	Sanjay Agarwal	Buy	74077.00
28 Sep 2018	Sanjay Agarwal	Buy	405618.00
28 Sep 2018	Sajjan Bhajanka	Buy	500000.00

*\*as per last available data*

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Aditya Narain  
Head of Research  
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## Coverage group(s) of stocks by primary analyst(s): Home Decor

Asian Granito, Century Plyboards, Greenlam Industries, Kajaria Ceramics, Greenply Industries, Supreme Industries, Somany Ceramics

### Recent Research

Date	Company	Title	Price (INR)	Recos
05-Aug-19	<b>Somany Ceramics</b>	Margin expansion key ; <i>Result Update</i>	320	Buy
31-Jul-19	<b>Greenlam Industries</b>	One-off dents performance; <i>Result Update</i>	697	Hold
29-Jul-19	<b>Supreme Industries</b>	Raw material price volatility dents profitability; <i>Result Update</i>	1075	Reduce

### Distribution of Ratings / Market Cap

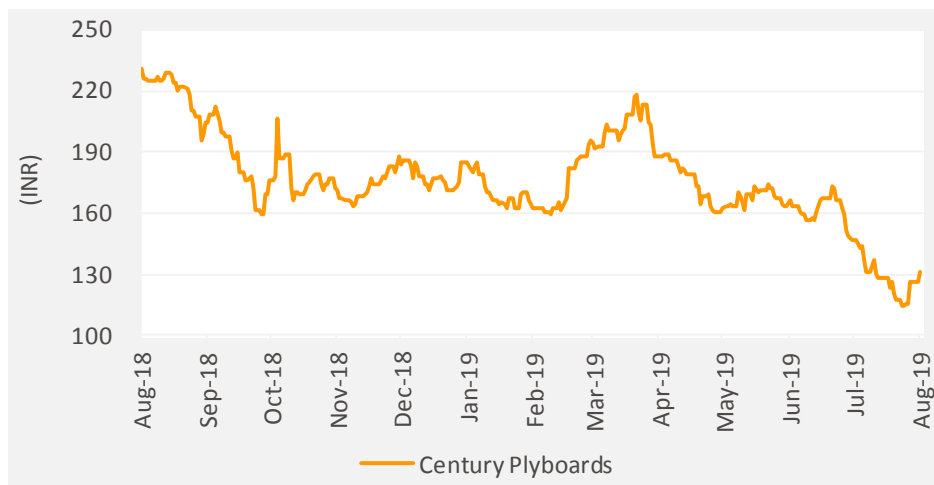
#### Edelweiss Research Coverage Universe

	Buy	Hold	Reduce	Total
Rating Distribution*	161	67	11	240
* 1stocks under review				
	> 50bn	Between 10bn and 50 bn	< 10bn	
Market Cap (INR)	156	62	11	

#### Rating Interpretation

Rating	Expected to
<b>Buy</b>	appreciate more than 15% over a 12-month period
<b>Hold</b>	appreciate up to 15% over a 12-month period
<b>Reduce</b>	depreciate more than 5% over a 12-month period

### One year price chart



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