

# CENTURY PLYBOARDS

## Laminates shine; all eyes on plywood revival

India Equity Research | Home Decor



Century Plyboards (CPBI) reported Q2FY20 numbers largely in line with our estimates as muted growth in the plywood (-2% YoY) and CFS segments (-23% YoY) was offset by strong growth in laminates (+22% YoY) and MDF (+27% YoY). Management expects robust growth in the laminates segment to sustain (15% in FY20, 14% margin), but believes plywood growth would remain muted at 2–3%. On the contrary, particle board (10% growth at 25% margin) and MDF (20% growth, 20% margin) are likely to grow at healthy rates. Though the home decor industry faces headwinds, we maintain 'BUY' on CPBI given the large unorganised market opportunity in plywood and potential strong growth in MDF. Maintain 'BUY' with a TP of INR213 at 20x December 2021E EPS.

### Q2FY20: Key highlights

i) The plywood segment reported muted results with a 2% YoY dip in revenue (-1% volumes) and 14.2% margin. ii) The MDF segment reported INR777mn revenues (due to prolonged monsoons) with healthy 17% margins. iii) Laminates' revenue growth at 22% YoY and margins at 13% came in much ahead of our estimates (of 14% growth with 9% margin). iv) CFC business continues to be impacted by higher competitive intensity, which dragged revenue and EBIT by 17% YoY and 55% YoY, respectively.

### Margin expansion in laminates and MDF drives profitability

Margin expansion in the laminates and MDF segments stands out; it was led by a stable INR, lower raw material prices (mainly chemicals), and increasing operating leverage. Management expects margins to sustain. Furthermore, to strengthen its position in the MDF businesses, CPBI is evaluating greenfield expansion in UP. With the licence for the new plant already in place, the company is looking for suitable land.

### Outlook and valuation: Focus on market share gain; maintain 'BUY'

Though challenging conditions are weighing down the home decor industry, we maintain 'BUY' on CPBI given the large unorganised market in plywood and potential strong growth in the MDF segment. We estimate CPBI would clock a robust EPS CAGR of 30% over FY19–21E and a 20% RoCE by FY21E. Our TP of INR213 is based on 20x December 2021E EPS. The stock is trading at an attractive 18.5x FY20E and 14x FY21E EPS.

Financials (Consolidated)		(INR mn)						
Year to March	Q2FY20	Q2FY19	% change	Q1FY20	% change	FY19	FY20E	FY21E
Net rev.	5,894	5,644	4.4	5,737	2.7	22,804	24,563	27,552
EBITDA	928	742	25.0	926	0.2	3,016	3,438	4,101
Adj. PAT	521	378	37.9	481	8.3	1,485	1,911	2,524
Adj. Dil. EPS (INR)	2.3	1.7	37.9	2.2	8.3	6.7	8.6	11.3
Diluted P/E (x)						25.1	19.5	14.8
EV/EBITDA (x)						14.2	12.0	9.9
ROAE (%)						15.9	17.8	20.0

#### EDELWEISS RATINGS

Absolute Rating	BUY
Investment Characteristics	Growth

#### MARKET DATA (R: CNTP.BO, B: CPBI IN)

CMP	: INR 167
Target Price	: INR 213
52-week range (INR)	: 222 / 112
Share in issue (mn)	: 222.2
M cap (INR bn/USD mn)	: 37 / 1,180
Avg. Daily Vol. BSE/NSE ('000)	: 218.3

#### SHARE HOLDING PATTERN (%)

	Current	Q1FY20	Q4FY19
Promoters *	72.9	72.7	72.7
MF's, FI's & BKs	6.8	6.8	7.3
FII's	7.3	7.7	7.7
Others	13.0	12.7	12.3
* Promoters pledged shares (% of share in issue)	:		NIL

#### PRICE PERFORMANCE (%)

	BSE Midcap Index	Stock	Stock over Index
1 month	7.7	5.2	(2.4)
3 months	8.6	42.5	33.9
12 months	(0.8)	(5.5)	(4.7)

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## Q2FY20 conference call: Key highlights

**Outlook:** While management expects robust growth in the laminates segment to continue with 15% revenue growth in FY20 and a 14% margin, the plywood segment's revenue growth is likely to remain muted at 2–3%. The MDF segment is likely to post healthy revenue growth of 20% with a 20% margin. Similarly, particle board is likely to report 10% revenue growth with a 25% EBITDA margin. The real estate scenario continues to worsen, and the company is hopeful of strong growth once the macroeconomic environment improves. Furthermore, the company remains confident of the shift from unorganised to organised upon strict implementation of GST.

**Q2FY20 performance:** Net sales increased by 4% YoY to INR5.9bn, marginally below our estimate of INR6.2bn. The lower growth was on account of the decline in revenue of the plywood segment by 2% YoY (versus our expectation of 2% YoY growth), CFS (INR220mn versus INR238mn) and MDF revenue of (INR777mn versus our estimate of INR1bn). On the other hand, the laminates segment reported growth of 22% YoY versus our estimate of 14%.

Furthermore, EBITDA margins increased 260bps YoY and was down 40bps QoQ to 15.7% above our and consensus estimates of 14.7% and 15.3%, respectively. Higher margin was led by an increase in margins across divisions—Plywood (14% versus 13% expectation), Laminates (13% versus 9% expectation), and Particle Board (25% versus 20% expectation). Other segments reported in-line margins—MDF at 17% and CFS at 15%. Resulting EBITDA, thus, increased by 25% YoY to INR928mn above our estimate of INR909mn. PAT increased at higher rate of 38% YoY to INR521mn versus our estimate of INR539mn as higher tax was more than offset by a significant increase in other income. Larger part of other game was led by cash received from sale of premises to Star Cement. The tax rate for the quarter stood at 29%, above our estimate of 19% and the 22% in Q2FY19

**Plywood:** The plywood division reported a decline in revenue by 2% YoY on account of a fall in volumes by 1% YoY. Nevertheless, EBIT margin at 14.2%, down 200bps YoY and up 120bps QoQ, came in above our estimate of 13%. Resulting EBIT at INR450mn came in above our estimate of INR427mn. The sharp increase in margins was led by lower raw material prices, particularly chemicals'. Going ahead as well, management expects margins to sustain at more than 14% in FY20 and improve in FY21. However, given the weakness in real estate, the company expects revenue growth to remain muted at 2–3% in FY20.

**Laminates:** Revenue jumped 22% YoY led by a 22% YoY uptick in volume. Furthermore, EBIT margin increased sharply by 640bps YoY and 420bps QoQ to 13.2%, significantly above our estimate of 9%. The sharp increase in margins was mainly led by lower raw material cost (mainly Phenol) and increase in operating leverage. Going forward, management is confident of 15% revenue growth in FY20 with ~14% margins.

**MDF:** Revenue came in at INR777mn, lower than our expectation of INR1bn. Furthermore, the company reported an EBIT profit of INR133mn versus our INR170mn estimate. Margins in MDF at 17%, in line with estimate, were supported by lower raw material cost (down 20% YoY). The lower than-expected revenue was due to seasonal nature of the business, wherein volumes are generally weak due to monsoon. The company is operating at 80–90% capacity utilisation and is hopeful of achieving more than 100% utilisation in FY20.

**CFS business:** Revenue declined 17% YoY to INR220mn impacted by intense competition, and came in lower than our expectation of INR238mn. Volumes for the division were down

12% YoY. Furthermore, EBIT margin fell to 14.5% from 27% in the corresponding quarter last year. The segment continues to be impacted by increased competitive intensity following the entry of two new players. The company expects performance to improve over the next one–two years once new capacity additions are absorbed in the market.

**Greenfield capacity expansion at UP:** Given optimum capacity utilisation of its MDF and particle board plant, CPBI is planning a greenfield expansion for MDF and particle board in UP. The company is working on the project and is yet to announce the final details of the plant. With the licence already in place, the company is working on finding suitable land.

**Laos uncertainty continues:** The company has invested INR762.5mn in Laos for raw material security. According to communication dated 10 June, 2019, the Laos government has asked to ensure production of finished goods, i.e. plywood instead of face veneer. Management has shared a proposal with the Laos government for manufacturing of plywood at Laos along with sale of remaining veneer from the country. If the country does not agree, management believes only selling plywood from Laos will be a loss-making business and it will thus have to exit these projects.

**Gabon likely to get commissioned in FY20:** Management is adding capacity in Gabon and believes the cost of procuring face veneer would be lower (-30% compared to Garjan) than sourcing it from other countries. The facility – being set up at total cost of INR200–250mn – is likely to start production from February or early March 2020.

**Table 1: Segmental snapshot**

Year to March	Q2FY20	Q2FY19	YoY(%)	Q1FY20	QoQ(%)
<b>Revenues</b>					
Plywood and Allied Products	3,165	3,224	(1.8)	3,157	0.3
Laminate and Allied Products	1,352	1,106	22.2	1,071	26.2
MDF	777	612	26.8	919	(15.4)
Particle Board	262	286	(8.6)	249	5.2
Container Freight Station Services	220	264	(16.7)	225	(2.0)
Others	124	160	(22.5)	125	(0.8)
<b>Total</b>	<b>5,900</b>	<b>5,653</b>	<b>4.4</b>	<b>5,746</b>	<b>2.7</b>
<b>EBIT</b>					
Plywood and Allied Products	450	524	(14.1)	470	(4.3)
Laminate and Allied Products	178	75	137.7	96	85.3
MDF	133	(5)	n.a.	169	(21.5)
Particle Board	66	44	51.9	56	19.4
Container Freight Station Services	32	71	(54.9)	39	(18.7)
Others	13	7	n.m.	8	54.6
<b>Total</b>	<b>872</b>	<b>716</b>	<b>21.8</b>	<b>838</b>	<b>4.0</b>
<b>Margins</b>					
Plywood and Allied Products	14.2	16.3		14.9	
Laminate and Allied Products	13.2	6.8		9.0	
MDF	17.1	(0.8)		18.4	
Particle Board	25.4	15.3		22.4	
Container Freight Station Services	14.5	26.7		17.4	
Others	10.1	4.5		6.5	
<b>Total</b>	<b>14.8</b>	<b>12.7</b>		<b>14.6</b>	

n.m. - not meaningful

Source: Company, Edelweiss research

## Financial snapshot

(INR mn)

Year to March	Q2FY20	Q2FY19	% change	Q1FY20	% change	YTD20	FY20E	FY21E
Net revenues	5,894	5,644	4.4	5,737	2.7	11,631	24,563	27,552
Staff costs	884	840	5.3	845	4.6	1,729	3,871	4,451
Other expenses	1,124	1,117	0.6	1,045	7.6	2,169	5,238	5,874
EBITDA	928	742	25.0	926	0.2	1,854	3,438	4,101
Depreciation	170	113	51.2	169	0.5	340	680	755
EBIT	757	630	20.3	757	0.1	1,514	2,758	3,346
Interest	108	155	(30.3)	90	20.7	198	353	284
Other income	86	10	755.1	11	651.7	97	82	99
Profit before tax	735	485	51.6	679	8.3	1,414	2,488	3,161
Provision for taxes	213	106	100.4	197	8.1	411	572	632
Minority interest	-	-	-	-	-	-	5	5
Reported net profit	521	378	37.9	481	8.3	1,003	1,911	2,524
Adjusted Profit	521	378	37.9	481	8.3	1,003	1,911	2,524
Diluted shares (mn)	223	223	-	223	-	445	223	223
Adjusted Diluted EPS	2.3	1.7	37.9	2.2	8.3	4.5	8.6	11.3
Diluted P/E (x)	-	-	-	-	-	-	18.5	14.0
EV/EBITDA (x)	-	-	-	-	-	-	11.5	9.4
ROAE (%)	-	-	-	-	-	-	17.8	20.0
<b>As % of net revenues</b>	<b>1</b>	<b>1</b>		<b>1</b>		<b>2</b>	<b>1</b>	<b>1</b>
Employee cost	15.0	14.9		14.7		29.7	15.8	16.2
Other expenses	19.1	19.8		18.2		37.3	21.3	21.3
EBITDA	15.7	13.2		16.1		31.9	14.0	14.9
Reported net profit	8.8	6.7		8.4		17.2	7.8	9.2

## Company Description

CPBI is the largest plywood manufacturer in India with 25% share in the organised plywood market. The company is also India's third largest laminate producer with 7.2mn units capacity. With entry in MDF and particle boards segments, CPBI has become the only domestic integrated player in the wood and panel industry with presence across plywood, laminates, veneer and particle boards. Further, the company is extending its brand presence to panel products like PVC sheets, cement fibre boards and allied products like wooden flooring & doors by offering complete bouquet of wood panel products.

## Investment Theme

Century Plyboards (CPBI) is an integrated player with presence in plywood, laminates, and particle boards. The company has aggressively expanded presence in fast-growing segments like medium-end plywood (via Sainik brand) & laminates and successfully leveraged its strong brand & distribution network to expand product basket to MDF and other associated products. CPBI has also prudently ensured raw material supply by procuring it from diverse geographies. We estimate CPBI, underpinned by strong business model, to post revenue, EBITDA and PAT CAGR of 13%, 9% and 22%, respectively, over FY18-20. Moreover, improvement in RoCE to 23% from 18% and strong cash flow generation entails robust rerating potential, in line with premium valuations enjoyed by peers in the home décor space.

## Key Risks

**Raw material security:** Raw material security acts as a strong entry barrier as procuring face veneer or setting up manufacturing units in Myanmar and Laos is a complex process entailing many regulatory approvals.

**Foreign currency risk:** CPBI imports 60-65% of its raw material requirement without entering into forward cover or hedging its forex exposure. Hence, volatility in foreign exchange could impact the company's profitability.

**Lower level of GST compliance by unorganised players:** Historically, the plywood sector has been dominated by unorganised players with slow pace of shift towards the organised segment. Lower level of compliance will not change industry dynamics and organised players may still continue to suffer.

**Excessive competition in MDF could lead to slower volume growth and lower realisations:** CPBI is adding MDF capacity along with significant expansion plans by Action Tesa, Greenply and Rushil Decor. With all the capacities likely to come on stream over the next 2-3 years, the industry may face some pricing pressure till the market absorbs the new capacity.

**Sustained slowdown in realty sector:** Over the past 2-3 years, slowdown in real estate activity has taken a toll on company's growth. However, volumes could face further pressure if the real estate market continues to remain weak.

## Financial Statements

## Key Assumptions

Year to March	FY18	FY19	FY20E	FY21E
<b>Macro</b>				
GDP(Y-o-Y %)	7.2	6.8	6.3	6.8
Inflation (Avg)	3.6	3.4	3.7	4.0
Repo rate (exit rate)	6.0	6.3	4.5	4.5
USD/INR (Avg)	64.5	70.0	71.0	71.0
<b>Sector</b>				
Org.Sector growth (%) (Sector)	29.6	29.6	29.6	-
Unorg. Sector growth (%) (Sector)	5.9	4.8	3.3	-
Industry Value wise growth (%)	11.0	11.0	11.0	11.0
Industry Org.Sector growth (%)	15.6	15.6	15.6	15.6
Industry Unorg. Sector growth (%)	5.8	5.3	4.7	4.1
<b>Company</b>				
Plywood revenue growth (YoY)	(3.5)	(4.2)	4.4	10.3
Laminates revenue growth (YoY)	2.5	14.5	15.6	14.7
Logistics revenue growth (YoY)	13.4	(0.1)	(10.0)	-
MDF revenue growth (YoY)	-	162.2	12.4	18.8
Plywood EBITDA Margins (%)	13.5	13.5	13.5	14.0
Laminates EBITDA Margins (%)	15.8	8.9	10.0	12.0
Logistics EBITDA margins (%)	38.5	33.7	30.0	32.0
MDF EBITDA margins (%)	18.9	13.0	18.0	19.0
Raw Material (% net rev)	48.7	50.5	48.9	47.6
Employee (% of net rev)	15.5	15.2	15.8	16.2
Sales Promotion as % of N. Sales	2.7	3.3	4.5	4.5
Transport cost as % of N. Sales	5.4	5.6	5.8	5.8
Admin exp (% of rev)	11.3	12.3	11.0	11.0
Dep (% of Avg GFA)	14.5	6.2	6.0	6.1
Int (% of avg G.debt)	6.0	8.4	7.0	6.5
Capex (INR mn)	(2,501)	(1,702)	(622)	(1,225)
Net borrowings (INR mn)	5,612	5,156	3,818	2,855

## Income statement

(INR mn)

Year to March	FY18	FY19	FY20E	FY21E
Net revenue	20,239	22,804	24,563	27,552
Materials costs	9,860	11,509	12,015	13,126
Gross profit	10,380	11,295	12,547	14,426
Employee costs	3,129	3,456	3,871	4,451
Other Expenses	3,940	4,822	5,238	5,874
Operating expenses	7,069	8,279	9,109	10,325
Total operating expenses	16,929	19,788	21,124	23,451
EBITDA	3,311	3,016	3,438	4,101
Depreciation	907	595	680	755
EBIT	2,404	2,421	2,758	3,346
Less: Interest Expense	358	469	353	284
Add: Other income	78.73	71.45	82.17	98.61
Profit Before Tax	2,125	2,024	2,488	3,161
Less: Provision for Tax	463	535	572	632
Less: Minority Interest	31	4	5	5
Add: Exceptional items	-	-	-	-
Reported Profit	1,631	1,485	1,911	2,524
Exceptional Items	-	-	-	-
Adjusted Profit	1,631	1,485	1,911	2,524
Shares o/s (mn)	223	223	223	223
Adjusted Basic EPS	7.3	6.7	8.6	11.3
Diluted shares o/s (mn)	223	223	223	223
Adjusted Diluted EPS	7.3	6.7	8.6	11.3
Adjusted Cash EPS	11.4	9.0	11.6	14.7
Dividend per share (DPS)	1.0	1.0	1.3	1.3
Dividend Payout Ratio(%)	16.4	18.0	18.2	13.8

## Common size metrics

Year to March	FY18	FY19	FY20E	FY21E
Gross margin	51.3	49.5	51.1	52.4
Operating expenses	34.9	36.3	37.1	37.5
Interest Expense	1.8	2.1	1.4	1.0
EBITDA margins	16.4	13.2	14.0	14.9
EBIT margins	11.9	10.6	11.2	12.1
Net Profit margins	8.2	6.5	7.8	9.2

## Growth ratios (%)

Year to March	FY18	FY19	FY20E	FY21E
Revenues	11.3	12.7	7.7	12.2
EBITDA	6.1	(8.9)	14.0	19.3
PBT	(13.3)	(4.8)	22.9	27.1
Adjusted Profit	(6.6)	(9.0)	28.7	32.1
EPS	(6.6)	(9.0)	28.7	32.1

Balance sheet		(INR mn)			
As on 31st March	FY18	FY19	FY20E	FY21E	
Share capital	223	223	223	223	
Reserves & Surplus	8,293	9,527	11,090	13,265	
Shareholders' funds	8,516	9,749	11,312	13,488	
Minority Interest	184	253	253	253	
Long term borrowings	1,669	1,323	623	(77)	
Short term borrowings	4,154	4,096	4,096	4,096	
Total Borrowings	5,824	5,419	4,719	4,019	
Long Term Liabilities	(1)	-	-	-	
Def. Tax Liability (net)	(667)	(603)	(603)	(603)	
<b>Sources of funds</b>	<b>13,855</b>	<b>14,818</b>	<b>15,680</b>	<b>17,156</b>	
Gross Block	8,408	10,799	11,689	12,914	
Net Block	6,475	8,348	8,558	9,028	
Capital work in progress	1,261	268	-	-	
Intangible Assets	15	16	14	14	
Total net fixed assets	7,751	8,633	8,572	9,042	
Non current investments	61	64	64	64	
Cash and Equivalents	211	262	901	1,164	
Inventories	3,828	4,613	4,609	5,035	
Sundry Debtors	3,572	2,957	3,365	3,925	
Loans & Advances	1,004	800	800	800	
Other Current Assets	134	173	173	173	
Current Assets (ex cash)	8,538	8,544	8,947	9,934	
Trade payable	1,753	1,595	1,481	1,618	
Other Current Liab	953	1,091	1,322	1,430	
Total Current Liab	2,706	2,686	2,804	3,048	
Net Curr Assets-ex cash	5,832	5,858	6,143	6,886	
<b>Uses of funds</b>	<b>13,855</b>	<b>14,818</b>	<b>15,680</b>	<b>17,156</b>	
BVPS (INR)	38.3	43.8	50.8	60.6	

Free cash flow		(INR mn)			
Year to March	FY18	FY19	FY20E	FY21E	
Reported Profit	1,631	1,485	1,911	2,524	
Add: Depreciation	907	595	680	755	
Interest (Net of Tax)	240	314	236	190	
Others	50	318	39	-	
Less: Changes in WC	(218)	54	285	743	
Operating cash flow	3,046	2,658	2,581	2,726	
Less: Capex	(2,501)	(1,702)	(622)	(1,225)	
<b>Free Cash Flow</b>	<b>545</b>	<b>956</b>	<b>1,959</b>	<b>1,501</b>	

Cash flow metrics		FY18	FY19	FY20E	FY21E
Year to March					
Operating cash flow		3,046	2,658	2,581	2,726
Financing cash flow		(1,003)	(1,159)	(1,323)	(1,238)
Investing cash flow		(2,504)	(1,470)	(619)	(1,225)
Net cash Flow		(461)	29	639	263
Capex		(2,501)	(1,702)	(622)	(1,225)
Dividend paid		(267)	(268)	(348)	(348)

Profitability and efficiency ratios		FY18	FY19	FY20E	FY21E
Year to March					
ROAE (%)		20.8	15.9	17.8	20.0
ROACE (%)		17.8	16.6	17.9	20.2
Inventory Days		126	134	140	134
ROA		12.3	10.4	12.5	15.4
Debtors Days		63	52	47	48
Payable Days		59	53	47	43
Cash Conversion Cycle		131	133	140	139
Current Ratio		3.2	3.3	3.5	3.6
Debt/EBITDA (x)		1.8	1.8	1.4	1.0
Debt/Equity (x)		0.7	0.5	0.4	0.3
Adjusted Debt/Equity		0.7	0.5	0.4	0.3
Interest Coverage Ratio		6.7	5.2	7.8	11.8
LT debt /Cap empl. (%)		42.0	36.6	30.1	23.4
Debt / Cap employed (%)		56.8	50.6	44.1	37.7

Operating ratios		FY18	FY19	FY20E	FY21E
Year to March					
Total Asset Turnover		1.5	1.6	1.6	1.7
Fixed Asset Turnover		4.2	3.1	2.9	3.1
Equity Turnover		2.6	2.5	2.3	2.2

Valuation parameters		FY18	FY19	FY20E	FY21E
Year to March					
Adj. Diluted EPS (INR)		7.3	6.7	8.6	11.3
Y-o-Y growth (%)		(6.6)	(9.0)	28.7	32.1
Adjusted Cash EPS (INR)		11.4	9.0	11.6	14.7
Diluted P/E (x)		22.8	25.0	19.5	14.7
P/B (x)		4.4	3.8	3.3	2.8
EV / Sales (x)		2.1	1.9	1.6	1.4
EV / EBITDA (x)		13.0	14.1	12.0	9.8
Dividend Yield (%)		0.6	0.6	0.8	0.8

## Peer comparison valuation

Name	Market cap (USD mn)	Diluted P/E (X)		EV / EBITDA (X)		P/B (X)	
		FY20E	FY21E	FY20E	FY21E	FY20E	FY21E
Century Plyboards	37,173,100	19.5	14.7	12.0	9.8	3.3	2.8
Asian Granito	95	10.1	9.0	6.2	5.5	1.3	1.1
Greenlam Industries	25,017,379	29.3	22.6	14.5	11.9	5.0	4.1
Greenply Industries	19,620,320	8.9		5.3		1.5	
Kajaria Ceramics	84,431,515	29.2	24.8	16.1	13.7	4.7	4.1
Somany Ceramics	7,831,732	10.4	7.2	6.7	5.2	1.2	1.0
Median	-	14.9	18.7	9.4	10.9	2.4	3.4
AVERAGE	-	17.9	15.7	10.1	9.3	2.8	2.6

Source: Edelweiss research

## Additional Data

### Directors Data

Sri Sajjan Bhajanka	Chairman & MD	Sri Hari Prasad Agarwal	Vice Chairman & Executive Director
Sri Sanjay Agarwal	Managing Director	Sri Prem Kumar Bhajanka	Managing Director
Sri Vishnu Khemani	Managing Director	Mr. Keshav Bhajanka	Executive Director
Smt. Nikita Bansal	Executive Director	Sri Ajay Baldawa	Executive Director
Sri Manindra Nath Banerjee	Director	Sri Mangi Lal Jain	Director
Mr. Santanu Roy	Director	Mr. Samrendra Mitra	Director
Mr. Asit Pal	Director	Mrs. Mamta Binani	Director
Sri J. P. Dua	Director	Sri Vijay Chhibber	Director

Auditors - Singhi & Co.

### Holding Top -10

	Perc. Holding		Perc. Holding
Government Pension Fund	2.12	Mirae Asset Global Investment	1.14
Norges Bank	2.12	Dimensional Fund Advisors	1.01
Sundaram Asset Management	1.42	Auroville Investments	0.83
Aditya Birla Sunlife Asset Management	1.39	Kotak Mahindra Asset Management	0.74
Pictet	1.30	HDFC AMC	0.58

*\*as per last available data*

### Bulk Deals

Data	Acquired / Seller	B/S	Qty Traded	Price
No Data Available				

*\*as per last available data*

### Insider Trades

Reporting Data	Acquired / Seller	B/S	Qty Traded
01 Jul 2019	Sajjan Bhajanka	Buy	74225.00
01 Jul 2019	Sanjay Agarwal	Buy	74077.00

*\*as per last available data*

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Head of Research

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## Coverage group(s) of stocks by primary analyst(s): Home Decor

Asian Granito, Century Plyboards, Greenlam Industries, Kajaria Ceramics, Greenply Industries, Supreme Industries, Somany Ceramics

### Recent Research

Date	Company	Title	Price (INR)	Recos
07-Nov-19	<b>Greenlam Industries</b>	Export growth covers up domestic weakness; <i>Result Update</i>	953	Hold
06-Nov-19	<b>Somany Ceramics</b>	Solid margins shrug off concerns; <i>Result Update</i>	179	Buy
04-Nov-19	<b>Home Décor</b>	Indian tiles industry: Anti-dumping dulls growth visibility; <i>Sector Update</i>		

### Distribution of Ratings / Market Cap

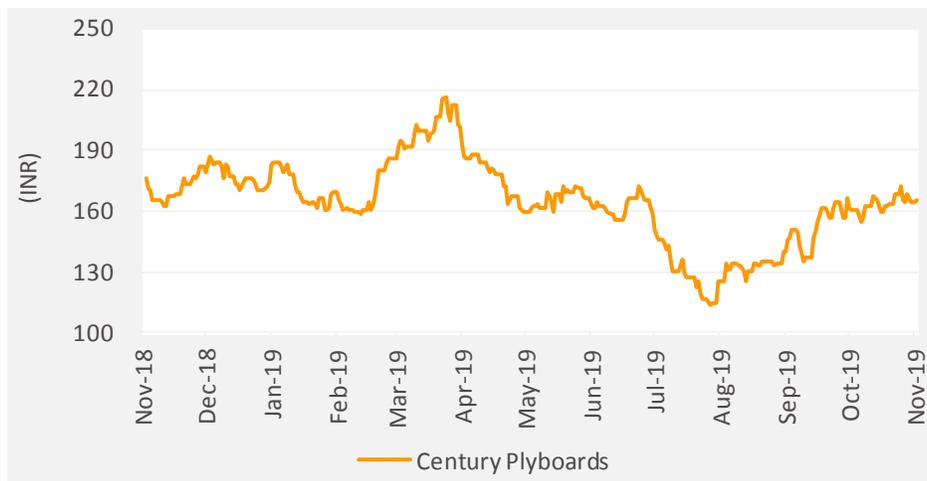
Edelweiss Research Coverage Universe

	Buy	Hold	Reduce	Total
Rating Distribution*	161	67	11	240
* 1stocks under review				
	> 50bn	Between 10bn and 50 bn	< 10bn	
Market Cap (INR)	156	62	11	

### Rating Interpretation

Rating	Expected to
<b>Buy</b>	appreciate more than 15% over a 12-month period
<b>Hold</b>	appreciate up to 15% over a 12-month period
<b>Reduce</b>	depreciate more than 5% over a 12-month period

One year price chart



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